

# Media Kit 2025







The Swiss industry magazine

## 125 years of SMM: Celebrate with us!

In our anniversary edition, we look back on 125 years of Swiss industrial history. I personally had the privilege of experiencing the last quarter century and meeting many customers and production companies. The best feedback for me was when our customers received enquiries and projects as a result of our publications in SMM.

After 125 years, we have successfully positioned SMM in both print and digital formats. Our upcoming **SMM Kongress** on 22 May 2025 in Lucerne and the **SMM Technologietag bei GF Machining Solutions SA** on 13 November 2025 in Biel, will also provide you with profitable platforms for the personal exchange on technology topics and the best opportunities for networking within the technology industry.





Marchés Systèmes Management

### MSM 2025:

Print – Digital – Congress

With its more than 90-year history, MSM Magazine – «Le Mensuel de l'Industrie» is a leading trade publication and specialist media outlet in Western Switzerland. Key players in the MEM industry in Western Switzerland and the French-speaking border regions rely on MSM to stay updated with the latest technologies, products and technical applications in the industry. Through MSM – available in both print and digital formats at msm.ch – we offer companies in the industry a comprehensive platform for direct communication with their target audience. With our extensive range of marketing products, including the event **Congrès MSM**, we are well-equipped to meet the needs of our clients.



"Whether chips or coolant, machining is much easier with the SMM."

Matthias Böhm Publishing Director, Editor-in-chief SMM



"MSM is the leading industry publication for French-speaking Switzerland."

Margaux Pontieu
Editor-in-chief MSM



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#### Print-ready documents

Please submit your print-ready documents as PDF files by e-mail to:

media@vogel-communications.ch

#### PDF

We recommend the international standard PDF/X-1a.

-All colours must be supplied in CMYK mode.

-Half-tone images must have a resolution of 300 dpi.

-Line art must have a resolution of 1200 dpi.

Also make sure that you adhere to the planned advert formats.

#### **Printers**

AVD Goldach, Sulzstrasse 10, CH-9403 Goldach

#### Print methods

Web offset

#### Screen

b&w 70, CMYK 70

#### Colour scale

Europe normal (special colours are converted into range colours)

#### **AGBs**

https://www.maschinenmarkt.ch/agb/ https://www.msm.ch/conditions/

#### AGBs Sales

https://p7f.vogel.de/wcms/60/f8/60f8421d80cf1/conditions-sales.pdf







#### Print

Print run:

Frequency of Publications:

Distribution:

#### **SMM**

12.500 copies every two weeks

All of German-speaking Switzerland

and neighbouring German-speaking countries

#### MSM

8,000 copies

monthly

All of French-speaking Switzerland

and neighbouring French-speaking countries

#### Online

Visits per Month:

Page Impressions per Month:

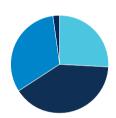
Follower:

#### SMM / MSM

29.000

53.700

10.242



#### Contacts

21.700

(Total number of all end and advertising customer contacts. i.e. newsletter recipients, website registrations, event participants)

26 % Management

40 % Project-/Department Manager

32 % Employees/Technical Professionals

**MSM** 

8.50

46.00

94.00

190.00

2 % Others

(5 issues)

#### Purchase Price in CHE

Single Issue:

Trial subscription (6 issues)

Annual subscription:

Combined SMM/MSM:

Subscription:

#### **SMM**

8.50

55.00

160.00

190.00

maschinenmarkt.ch/heftuebersicht/aboverwaltung

msm.ch/abonnement

Notarial certification:

AVD Goldbach / Amtsnotariat St. Gallen

Further Information:

maschinenmarkt.ch/fachmedien: msm.ch/medias

### *Partnerships*

























Ostschweizer Technologie Symposium

### **Agency Services**

Our unique range of services combines the best of the specialist media and agency worlds

#### Further Information: vogel-communications.ch/agenturleistungen



Data M-Services GmbH



eviom GmbH



HRtbeat GmbH



MEORGA GmbH



schoesslers GmbH



Vogel Corporate Solutions GmbH



Vogel Event Solutions GmbH



Vogel Ventures



Werbeboten Media GmbH



WIADOK GmbH & Co. KG



### **Editorial Content SMM**

#### MANUFACTURING TECHNOLOGY

Assembly technology
Clamping device
Cleaning technology
Cooling lubricant
Drilling
Grinding
Grinding
Gripper systems
Handling equipment
Handling technology
High-speed machining
Laser machining
Lean manufacturing
Machine tools

Manufacturing measuring technology Measuring and testing technology

Milling NC, CNC, DNC

Machining

Occupational safety
Parts cleaning
Precision technology

Production engineering Quality assurance

Rotary indexing systems

Sawing

Second-hand machinery Tool management

Tooling and mould construction
Tools

Transfer plants
Turning

SHEET METAL MACHINING / FORMING

Folding
Laser cutting
Moulding technology
Plasma cutting
Water jet cutting

#### AUTOMATION

Cabinets and housings Electro technology Field buses

HMI (human-machine interface)

I/O modules

Installation technology

IPC

MCR (measurement, control and regulation)
Process control systems

Robotics
Safety technology
Sensor technology
SPS
Visualization

Visualisation Wireless systems

#### DRIVE TECHNOLOGY

Converter Hydraulic Pneumatic Servos Warehouser

#### INDUSTRIE 4.0

Apps
Artificial Intelligence (AI)
Autonomous production
Blockchain
Digitisation
Edge cloud computing

Interfaces IoT Smart factory

Virtual Reality (VR) / Augmented Reality (AR

#### LOGISTICS

Flow of material Linear technology Packaging Storage technology Transport

#### CONNECTION TECHNOLOGY

Adhesive bonding Clinching Riveting Screwing Soldering Welding

#### MATERIALS TECHNOLOGY

Casting technology
Coating
Electroplating
Hardening
Laser technology
Materials
Plastics technology
Sourface technology
Tempering
Thermal treatment

#### MEDICAL TECHNOLOGY

Manufacturing technology Materials technology Precision mechanics

#### INDUSTRY SOFTWARE

CAX (CAD, CAM, CAE, etc.)
Design
Digital twin
Engineering
ERP

EWF (Engineering Workflow) Machine elements

PDM (Product Data Management)
PLM (Product Lifecycle Management)
Quality assurance

### SUPPLY INDUSTRY Contract manufacture

Contract work
Generation of compressed air
Industrial supplies
- Plant equipment
- Ergonomics
- Recycling
- Cleaning
- Safety
Semifinished products
Servicina

#### PERMANENT HEADINGS

Economy Trade fair preview Swiss Production F&F



### **Editorial Plan SMM 2025**

SMM	Appears	Advert deadline	Topics / Dossiers	Fairs / Exhibitions
1	19.02.2025	07.02.2025	Industry 2025 Automation and Drive Technology Logistics and materials handling Preview INNOTEQ I	Logistics & Automation / Empack: 22.–23.01.2025, Zurich All about automation: 25.–26.02.2025, Friedrichshafen (GER)
2	05.03.2025	21.02.2025	Preview INNOTEQ II  Manufacturing Technology / Automation and Drive Technology /  Supply chain	Logimat: 11.–13.03.2025, Stuttgart (GER) Innoteq: 11.–14.03.2025, Berne Intec / Z / Grindtec: 11.–14.03.2025, Leipzig (GER) Global Industrie: 11.–14.03.2025, Lyon (FR)
DAILY	11./12.03.2025 13./14.03.2025	27.02.2025	INNOTEQ MESSE-DAILY All about INNOTEQ including current trade fair news Book once – benefit twice, bilingual GER/FR	
3	19.03.2025	07.03.2025	Review INNOTEQ Preview Hannover Fair Manufacturing Technology / Automation and Drive Technology / Supply chain	European Coating Show: 25.–27.03.2025, Nuremberg (GER) Hannover Fair: 31.03.–04.04.2025, Hanover (GER)
4	02.04.2025	21.03.2025	Aerospace & Energy  Manufacturing Technology / Automation and Drive Technology /  Supply chain	Dreh- und Spantage Südwest: 09.–11.04.2025, Villingen-Schwenningen (GER)
5	16.04.2025	04.04.2025	Sheet metal working, joining and welding technology  Manufacturing Technology / Automation and Drive Technology /  Supply chain	
6	30.04.2025	16.04.2025	Preview Congrès MSM Manufacturing Technology Automation and Drive Technology / Supply chain Dossier: production measurement technology	Sensor+Test: 06.–08.05.2025, Nuremberg (GER) Control: 06.–09.05.2025, Stuttgart (GER) Congrès MSM: 07.–08.05.2025, Humard Automation, Delémont Lamiera: 07.–10.05.2025, Milan (IT) Rapidtech 3D: 14.–16.05.2025, Erfurt (GER)

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## **Editorial Plan SMM 2025**

SMM	Appears	Advert deadline	Topics / Dossiers	Fairs / Exhibitions
7	14.05.2025	02.05.2025	Preview SMM-Kongress  Manufacturing Technology / Automation and Drive Technology / Supply chain	Moulding Expo: 20.–23.05.2025, Stuttgart (GER) SMM-Kongress: 22.05.2025, Lucerne
8	28.05.2025	16.05.2025	Preview EPHJ Precision manufacturing, watch and medical technology Manufacturing Technology / Automation and Drive Technology / Supply chain	EPHJ: 03.–06.06.2025, Geneva Swissmem Industry Day: 10.06.2025, Berne
9	11.06.2025	28.05.2025	Automation and Drive Technology / Robotics Sheet metal working, joining and welding technology Manufacturing Technology / Supply chain	Laser World of Photonics & World of Quantum: 24.–27.06.2025, Munich (GER) Automatica: 24.–27.06.2025, Munich (GER)
10	23.07.2025	11.07.2025	Anniversary edition '125 years of SMM' Tradition meets innovation: companions of the swiss workplace Large print run 20,000 copies bilingual GER/FR	
11	20.08.2025	07.08.2025	Preview Sindex Automation and Drive Technology / Robotics Dossier: Additive Manufacturing	Sindex: 02.–04.09.2025, Berne Swiss Medtech Expo: 09.–10.09.2025, Lucerne AM Expo: 09.–10.09.2025, Lucerne
DAILY	02.09.2025 03./04.09.2025	21.08.2025	SINDEX MESSE-DAILY All about SINDEX including current trade fair news Book once – benefit twice, bilingual GER/FR	
12	17.09.2025	05.09.2025	Preview EMO  Manufacturing Technology / Automation and Drive Technology / Supply chain Sheet metal working, joining and welding technology	EMO: 22.–26.09.2025, Hanover (GER)
13	01.10.2025	19.09.2025	Digitalisation & AI Review EMO Manufacturing Technology / Automation and Drive Technology / Supply chain	Motek: 07.–09.10.2025, Stuttgart (GER) Bondexpo: 07.–09.10.2025, Stuttgart (GER) Parts2Clean: 07.–09.10.2025, Stuttgart (GER) K: 08.–15.10.2025, Dusseldorf (GER)



## **Editorial Plan SMM 2025**

SMM	Appears	Advert deadline	Topics / Dossiers	Fairs / Exhibitions
14	15.10.2025	02.10.2025	Sheet metal working, joining and welding technology Manufacturing Technology / Automation and Drive Technology / Supply chain	Blechexpo: 21.–24.10.2025, Stuttgart (GER) Schweisstec: 21.–24.10.2025, Stuttgart (GER) AT-Technologietag Automation: 30.10.2025, Lucerne
15	29.10.2025	17.10.2025	Smart Production Solutions / Lean Manufacturing Manufacturing Technology / Automation and Drive Technology / Supply chain	Compamed: 17.–20.11.2025, Dusseldorf (GER) Formnext: 18.–21.11.2025, Frankfurt am Main (GER) SPS: 25.–27.11.2025, Nuremberg (GER) Maintenance: 26.–27.11.2025, Zurich Pumps & Valves: 26.–27.11.2025, Zurich SMM Technologietag GF Machining Solutions SA: 13.11.2025, Biel
16	26.11.2025	14.11.2025	Annual Main Edition: "Switzerland as a Workplace: Quo Vadis?" Interviews with CEOs and R&D Leaders Focus: Future-Oriented Production and Manufacturing Processes Large print run 20,000 copies bilingual GER/FR	
Technologie- Standort Schweiz	26.11.2025	25.10.2025 Editorial deadline: 15.10.2025	<b>Special issue that bundles the competencies of Swiss technology and s</b> Large print run 60,000 copies Distribution in the entire D-A-CH area	supplier companies.
GUIDE	26.11.2025	23.10.2025	GUIDE 2026 – The Buyer's Guide for the Swiss Tech Industry bilingual GER/FR	

Media Kit 2025 SMM / MSM EDITORIAL PLAN 9



### **Editorial Content MSM**

#### MANUFACTURING TECHNOLOGY

Additive manufacturing / 3D-Print Assembly technology Clamping device Cleaning technology

Cooling lubricant

Drilling Grindina

Gripper systems

Handling equipment Handling technology

High-speed machining Laser machining

Lean manufacturing

Machine tools Machining

Manufacturing measuring technology Measuring and testing technology

Milling

NC, CNC, DNC Occupational safety Parts cleaning

Precision technology
Production engineering

Quality assurance

Rotary indexing systems

Sawing Second-hand machinery

Tool management

Tooling and mould construction

Tools Transf

Transfer plants Turning SHEET METAL MACHINING / FORMING

Folding Laser cutting Moulding technology Plasma cutting Water jet cutting

AUTOMATION

Cabinets and housings Electro technology Field buses

HMI (human-machine interface)

I/O modules

Installation technology

IPC

MCR (measurement, control and regulation)
Process control systems

Robotics
Safety technology
Sensor technology
SPS

Visualisation Wireless systems

DRIVE TECHNOLOGY

Converter Hydraulic Pneumatic Servos Warehouse INDUSTRY 4.0

Apps Artificial Intelligence (AI) Autonomous production Blockchain Digitisation

Edge cloud computing Interfaces

loT Smart factory

Virtual Reality (VR) / Augmented Reality (AR)

LOGISTICS

Flow of material Linear technology Packaging Storage technology Transport

CONNECTION TECHNOLOGY

Adhesive bonding Clinching Riveting Screwing Soldering Welding MATERIALS TECHNOLOGY

Casting technology
Coating
Electroplating
Hardening
Laser technology
Materials
Plastics technology
Solid forming
Surface technology
Tempering
Thermal treatment

MEDICAL TECHNOLOGY

Manufacturing technology Materials technology Precision mechanics

INDUSTRY SOFTWARE

CAx (CAD, CAM, CAE, etc.)
Design

Digital twin Engineering ERP

EWF (Engineering Workflow) Machine elements

PDM (Product Data Management) PLM (Product Lifecycle SUPPLY INDUSTRY

Contract manufacture Contract work

Generation of compressed air Industrial supplies

- Plant equipment

- Ergonomics

RecyclingCleaning

- Safety

Semifinished products

Servicing

WATCH INDUSTRY

Microtechnology Décolletage

Manufacturing technology

Tooling Machine tools Clamping devices

PERMANENT HEADINGS

Economy



## **Editorial Plan MSM 2025**

MSM	Appears	Advert deadline	Topics / Dossiers	Fairs / Exhibitions
1	13.02.2025	03.02.2025	Manufacturing Technology / Supply chain Machine Tools Preview Global Industrie Preview INNOTEQ Dossier: Technical training	Global Industrie, 11.–14.03.2025, Lyon, France INNOTEQ, 11.–14.03.2025, Berne
DAILY	11–12.03.2025 13–14.03.2025	27.02.2025	INNOTEQ MESSE-DAILY All about INNOTEQ including current trade fair news Book once – benefit twice, bilngual GER/FR	
2	20.03.2025	10.03.2025	Industry Software Automation and drive technology Preview Hannover Fair Dossier: Artificial Intelligence (AI)	Hannover Fair, 31.03.–04.04.2025, Hanover (GER)
3	17.04.2025	07.04.2025	Supply Industry Watch and Medical Technology Manufacturing technology Preview Congrès MSM Review Global Industrie Review INNOTEQ Dossier: Conveyor Technology	Congrès MSM, 07.–08.05.2025, Humard Automation, Delémont SMM Kongress, 22.05.2025, Lucerne
4	22.05.2025	12.05.2025	Watch industry Manufacturing technology Preview EPHJ Dossier: Well-being and safety at work	EPHJ, 03.–06.06.2025, Geneva Automatica, 24.–27.06.2025, Munich (GER)
5	26.06.2025	13.06.2025	Tools Sheet metal working Review Congrès MSM Dossier: Transports	

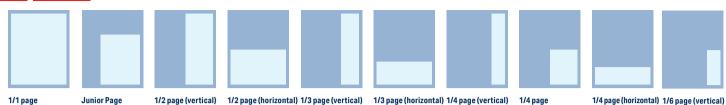
Media Kit 2025 SMM / MSM EDITORIAL PLAN 11

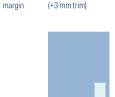


## **Editorial Plan MSM 2025**

MSM	Appears	Advert deadline	Topics / Dossiers	Fairs / Exhibitions
6	23.07.2025	11.07.2025	Annual Summer Edition: Robotics Review EPHJ Large print run 20,000 copies GER/FR	
7	28.08.2025	18.08.2025	Automation and Drive Technology Manufacturing Technology Preview SINDEX Preview Swiss Medtech Expo / Additive Manufacturing Expo Preview EMO Dossier: Environment and energy	SINDEX, 02.–04.09.2025, Berne Swiss Medtech Expo / Additive Manufacturing Expo, 09.–10.09.2025, Lucerne EMO, 22.–26.09.2025, Hanover (GER)
DAILY	02.09.2025 03.–04.09.2025	21.08.2025	SINDEX MESSE-DAILY All about SINDEX including current trade fair news Book once – benefit twice, bilingual GER/FR	
8	25.09.2025	15.09.2025	Medical technology Sheet metal working Review Swiss Medtech Expo Review SINDEX Dossier: Production measurement technology	
9	23.10.2025	13.10.2025	Production technology, / Supply chain Machine peripherals Review EMO Dossier: Aerospace	
10	26.11.2025	14.11.2025	Annual Winter Edition: Interviews with CEOs: Trends and expectations Switzerland as an industrial location: balance sheet and economic outlook Large print run 20,000 copies GER/FR	
Technologie- Standort Schweiz	26.11.2025	25.10.2025 Editorial Deadline. 15.10.2025	Special issue that bundles the competencies of Swiss technology and supplier companies Large print run 60,000 copies Distribution in the entire D-A-CH area	
GUIDE	26.11.2025	23.10.2025	GUIDE 2026 – The Buyer's Guide for the Swiss Tech Industry bilingual GER/FR	

### **Ad Formats**





185 x 267 mm

210 × 297 mm

Size

Bleed

Size

Bleed

Cover

Print area

Print area



148 × 204 mm

(+3 mm trim)

90 x 63 mm

no bleed margin

160.5 x 220 mm



90 x 267 mm

(+3 mm trim)

102.5 x 297 mm



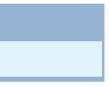


59 x 267 mm

70 x 297 mm

(+3 mm trim)





185 x 85 mm

210 x 100 mm

(+3 mm trim)

420 x 146 mm

(+3 mm trim)



395 x 85 mm

(+3 mm trim)

420 x 100 mm

46 x 267 mm

57 x 297 mm

(+3 mm trim)





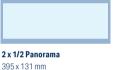
395 x 267 mm

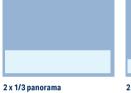
420 x 297 mm

185 x 131 mm

210 × 146 mm

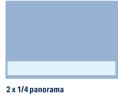
(+3 mm trim)





90 x 131 mm

no bleed margin



395 x 63 mm

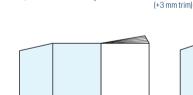
420 x 78 mm

(+3 mm trim)

margin		

59 x 97 mm

no bleed margin



185 x 29 mm

no bleed margin

Gatefold with small flap

_	_
Gatefold	Cover photo

	Bleed margin:	Т
	Please add an additional	
	3 mm trim per outer	
	margin for advertisements	
	advertisements with a bleed!	
_	I .	٠

Size	
Total width	

Height

Cover with flap 110 mm of which flap(s) 110 mm

230 mm front / 297 mm behind (+3 mm trim)

Gatefold with large flap folding inwards 403 mm 195 mm

297 mm

folding inwards 313 mm 105 mm 297 mm

with split front cover 453 mm li. 140 mm, re. 105 mm 297 mm

210 x ca. 140 mm (+3 mm bleed) Price on request

All adverts in the e-paper with linking additionally with 10 % surcharge

Media Kit 2025 SMM / MSM PRINT 14



SIZE	ADVERTISEMENT PRICE 4c	WIDTH x HIGHT in mm
1/1 page Printing area Bleed margin	5,162.00 5,162.00	185×267 210×297*
Junior Page Printing area Bleed margin	3,113.00 3,330.00	148 × 204 160,5 × 220 *
1/2 page Printing area Bleed margin	2,733.00 2,912.00	90 × 267 <b>/</b> 185 ×131 102.5 × 297 <b>/</b> 210 × 146 *
1/3 page Printing area Bleed margin	2,237.00 2,366.00	59 × 267 <b>/</b> 185 × 85 70 × 297 <b>/</b> 210 × 100 *
1/4 page vertical Printing area Bleed margin	1,542.00 2,366.00	46 × 267 57 × 297 *
1/4 page Printing area Bleed margin	1,542.00 1,637.00	90 × 131 <b>/</b> 185 × 63 210 × 78 *
1/6 page Printing area	1,282.00	59 ×131
1/8 page Printing area	679.00	59 × 97 <b>/</b> 90 × 63 <b>/</b> 185 × 29
1/12 page Printing area	447.00	59 × 63

<sup>\*</sup> Please add an additional **3 mm** trim per outer margin for advertisements with a bleed!

#### Prices in CHF, excl. VAT

### **Rate Card**

### Surcharges

#### Placement options

Placement	surcharge (on gross price b&w)
Placement surcharge	10 %
Editorial (size 1/3 portrait)	25 %
Table of Contents (size 1/2 portrait)	25 %
Text connection	25 %
Advertising (size: 1/4 up to 1/8)	100 %
Isolated ads *	300 %

<sup>\*</sup> Binding sample must be provided by the advertisement deadline

2<sup>nd</sup> and 4<sup>th</sup> cover page: Prices see page 15

#### Surcharge for layout

If we have to make any changes on your print-ready document, a surcharge of 120.00 CHF/hour will be charged.

#### Reply box fees

12.00 CHF per advert



### **Rate Card**

SIZE	ADVERTISEMENT	WIDTH x HIGHT in mm
SIZE	PRICE 4c	WIDTIXTIIGITI IITIIIII
1/16 page		
Printing area	363.00	90 × 59 <b>/</b> 59× 46
2 × 1/1 Panorama		
Printing area	8,459.00	395 × 267
Bleed margin	8,459.00	420 × 297 *
2 × 1/2 Panorama	5 400 00	005 404
Printing area	5,466.00	395 ×131
Bleed margin	5,824.00	420 × 146 *
2 × 1/3 Panorama	4.474.00	205 05
Printing area	4,474.00 4,732.00	395 × 85 420 × 100 *
Bleed margin	4,732.00	420 ^ 100
2 × 1/4 Panorama Printing area	3.084.00	395 × 63
Bleed margin	3,274.00	420 × 78 *
2 <sup>nd</sup> Cover page	0,27 1100	120 70
Printing area	6,041.00	185 × 267
Bleed margin	6,041.00	210 × 297 *
4th Cover page		
Printing area	6,920.00	185 × 267
Bleed margin	6,920.00	210 × 297 *
Cover with flap		110 × 230 front *
Bleed margin	7,900.00	110 × 297 behind *
Gatefold		
with fold	0.400.00	313 × 297 *
inwards small	8,400.00	313 × 297 "
Gatefold		
with fold	9,700.00	403 × 297 *
inwards large	9,700.00	403 ^ 297
Gatefold		
with split front cover	14,168.00	453 × 297 *

<sup>\*</sup> Please add an additional 3 mm trim per outer margin for advertisements with a bleed!

#### Discounts

Sales discount for multiple published advertisements, supplements\*

Runtime 12 months	Frequency	Discount
	3 ×	6 %
	6 ×	12 %
	13 ×	18%
	24 x	24 %

<sup>\*</sup>Sales discounts for multiple published supplements are only valid on the advertisement costs

#### Combination discount

Final discounts can be deducted per title (MSM, SMM, SMM/MSM GUIDE) or cumulatively across all our titles.

#### Consulting commission

10 % of the net price (only for ASW and BSW approved agencies).

Discounts also apply to colour prices!

Prices in CHF, excl. VAT

Media Kit 2025 SMM / MSM PRINT 16



### **Price List for the SMM Marketplace**

#### Available Capacities, Miscellaneous, Job Advertisements

SIZE	WIDTH × HEIGHT in mm (printing area)	AC, M b&w	AC, M COLOUR	JOB ADVERTISEMENTS
1/1 page	185 × 267	-	-	2,813.00
Junior Page	148 × 204	2,168.00	3,113.00	1,735.00
1/2 page	90 × 267 / 185 ×131	1,788.00	2,733.00	1,430.00
1/3 page	59 × 267 / 185 × 85	1,292.00	2,237.00	1,034.00
1/4 page	90 × 131 / 185 × 63	952.00	1,542.00	760.00
1/6 page	59 ×131	659.00	1,249.00	527.00
1/8 page	59 × 97 / 90 × 63 / 185 × 29	504.00	654.00	404.00
1/12 page	59 × 63	334.00	414.00	-
1/16 page	90 × 29 / 59 ×46	257.00	337.00	_
1/24 page	59 × 29	183.00	233.00	-

AC = available capacities M = miscellaneous

Advertise now in the largest marketplace of Swiss industry and reach 30,000 potential partners, buyers and job seekers.

Advertising deadline: Friday, 12 p.m. before the publication date.

#### Classified Advertisements

FORMAT	PRICE PER MILLIMETRE
1 column	2.55
1 column / colour	3.55

#### New, Warehouse and Used Machines

FIELD SIZE	in mm	MAX. CHARACTERS incl. spaces	PRICE
1 field	43 × 63	145	230.00
2 fields	90 × 63	294	450.00
3 fields	137,5 × 63	443	690.00
4 fields	185 × 63	600	920.00

#### Minimum Height:

- The minimum height for a classified advertisement is 10 mm.
- min. 2 column; 4 column; max. 6 column

#### Calculation of the Ad Price:

Number of columns x height of the advertisement in  $mm\ x$  basic price per millimetre

Prices in CHF, excl. VAT



### **Price List for Inserts and Supplements**

#### Inserts

WEIGHT	ADVERTISEMENT COSTS per 1,000 copies	TECHNICAL COSTS Postage 12,500 copie	
Up to 20 g	259.00	-	615.00
Up to 30 g	327.00	-	615.00
Up to 40 g	395.00	-	615.00
Up to 50 g	464.00	-	615.00

Price for an insert over 50 g on request.

#### Sizes

min.  $140 \times 40$  mm, max.  $210 \times 297$  mm, plus trim: 3 mm outside, 4 mm head

#### Delivery of inserts and supplements:

10 working days before publication with a note of the title and issue to:

AVD Goldach AG, Warenannahme, Sulzstrasse 10-12, CH-9403 Goldach

One day bevor Delivery telephone notification till um 12:00h to our disposition: Telephone +41 71 844 95 80

#### Special features:

For special editions or large print runs, the technical costs of SMM & MSM are cumulated

Prices in CHF, excl. VAT.

#### **Supplements**

WEIGHT	ADVERTISEMENT COSTS per 1,000 copies	TECHNICAL COSTS Postage 12,500 copie	
Up to 20 g	229.00	1,375.00	615.00
Up to 30 g	241.00	1,375.00	615.00
Up to 40 g	252.00	1,375.00	615.00
Up to 50 g	260.00	1,375.00	615.00
Up to 60 g	267.00	1,625.00	615.00
Up to 70 g	284.00	1,625.00	615.00
Up to 100 g	334.00	1,875.00	615.00
Up to 125 g	368.00	3,625.00	615.00

Price for an insert over 125 g on request.

Placement surcharge between the 4th cover page and the film: 30 %

#### Sizes

min. 148 × 105 mm. max. 200 × 287mm

#### Conditions

- Advertisement costs are subject to a consultant commission and final agreement
- Prices may be subject to change due to postal costs or print-run adjustments.
- Inserts/supplements/fixed inserts with third-party advertisements:
   Price on request
- No split runs!

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# Product Announcements and Advertorials / Company Portraits

#### **Product Announcements**

SIZE	NUMBER OF IMAGES	NUMBER OF CHARACTERS (incl. spaces)	PRICE
1/4 page	1	approx. 800	952.00
1/2 page	2	approx. 1,600	1,788.00
1/2 page	2	approx. 1,600	<b>*</b> 894.00

#### Advertorial / Company Portraits

SIZE	NUMBER OF IMAGES	NUMBER OF CHARACTERS (incl. spaces)	PRICE
1/1 page	1	approx. 3,100	3,517.00
2/1 page	2 up to 3	approx. 6,000	5,275.00

#### PR Subscription

SIZE	NUMBER OF IMAGES	NUMBER OF CHARACTERS (incl. spaces)	PRICE
2x 1/2 page	2	approx. 1,600	3,000.00
4x 1/2 page	2	approx. 1,600	5,000.00
6x 1/2 page	2	approx. 1,600	7,000.00
with distribution in the Newsletter and published online			830.00

Example: 1/4 page



#### **Conditions**

- Incl. layout and production costs (SMM layout)
- Not subject to a consultant commission and final agreement
- Subject to subsequent
- \* Closing advertisers benefit from free PR and discounts (eligible for discounts from a minimum turnover of 3,000.00 per year – contact your media consultant for special conditions)

#### Example: 2/1 page





Prices in CHF, excl. VAT



### **B2B-CONTENT MARKETING**

Do you have complex technologies and solutions that benefit your customers and want to share your expertise with a wide audience?

Do you need high-quality content that is versatile and generates leads?

Are you looking for support in creating texts or other content formats?

The SMM/MSM editorial team creates targeted content for you. Your content will have the necessary technical depth and connect with your audience on their level



#### **Example formats:**

- Company portrait
- User report
- Interview
- Event reports

#### Editorial service:

- Visit by the SMM/MSM editorial team
- Photos
- Layout
- You will receive the print approval\*
- Print publication (optional: digital package)
- \* Editorial authority is held by the editorial team: publication as a technical report, interview, etc. Editorial authority is held by the client: Publication as a public report

SIZE	NUMBER OF IMAGES	PRICE PRINT
1/1 page	1–2	4,200.00
2/1 page	3–5	6,000.00
3/1 page	5–6	7,800.00
4/1 page	6–8	9,600.00
for each subsequent page		1,800.00
Involvement of a professional photographer:		2,800.00
0 . 0	Digital package: Newsletter mailing & online publication	

Prices in CHF, excl. VAT



### **Special Publication**

#### TECHNOLOGIE-STANDORT SCHWEIZ



60,000 copies

Switzerland 12,500 Germany 37,000 Austria 10,500

Editorial deadline: 15.10.2025

Appears: **26.11.2025** 

Advert deadline: 25.10.2025

#### Your Benefits:

- Distribution in the D-A-CH region with issue SMM 16 and MSM 10
- Publication of a one or two-page company portrait in a paper with a high circulation
- Incl. digital package
  - Permanent listing on **maschinenmarkt.ch** including a link to your company website
- Mailing via a special newsletter to over 30,000 email recipients
- Exclusivity: Annual publication and max. 40 companies per issue



### GUIDE





Publication dates: 26.11.2025 23.10.2025 Advert deadline:

Prices in CHF, excl. VAT



OFFER	SERVICE PRINT	SERVICE DIGITAL Entry in the companiy database with the following contents	PRICE	DURATION
PREMIUM	Company logo, colour	Company logo, Internet address linked to the customer website, contact form, prominent placement, company information, own news, photo gallery, product displays, downloads in PDF format, cover photo, contact, linked to social media and Hub, videos, events calendar, contextual delivery in the relevant editorial setting, automatic data import, no adverts.	895.00	1 year
PREMIUM	1/1 page colour	Company logo, Internet address linked to the customer website, contact form, prominent place-	5,682.00	1 year
PACKAGE	1/2 page colour	ment, company information, own news, photo gallery, product displays, downloads in PDF format,	3,253.00	
Advertisement + Premium Entry	1/3 page colour	cover photo, contact, linked to social media and Hub, videos, events calendar, contextual delivery in the relevant editorial setting, automatic data import, no adverts	2,757.00	
	1/4 page colour		2,062.00	
Lifty	Company logo, colour		included	
	Note on advertisement		included	

#### Print and Digital

SMM / MSM GUIDE is the multimedia platform for finding efficient Swiss suppliers, manufacturers and dealers in the MEM. industry.

Guide Digital, now Company Profile (see page 22), enables companies to publish their company and product information on the industry-relevant platforms maschinenmarkt.ch and msm.ch. Company information, news, product presentations, videos, events, social media links and more can be added to the contact details and downloads can be made available to users.

The provider profiles are linked to the editorial articles and are displayed in the appropriate content environment. They therefore provide directly relevant solution and product providers. The companies listed in the Guide Print are divided into 14 categories for quickly searching and finding the desired manufacturers and suppliers.

A practical reference work for designers, buyers, workshop managers and interested employees.



### **Company Profile**

#### The Content Hub for Your Target Group

The Company Profile is a platform for your company to distinctively present your products and services.

Your profile will be linked to related technical articles and your content will be included in newsletters. This allows you to be where your target audience is – to demonstrate presence and be remembered.

#### Your Benefit

#### · Top-quality content mix

Your company profile is populated with both your own material and with related articles by our editors

#### · Enhanced findability

Enhance the visibility and reach of your content through search engine optimised integration in articles and newsletters. Bring traffic to your website and improve your ranking.

- · Target group focus and therefore minimal wastage:
  - Your company profile is placed in the specialised media that are read by the decision-makers in your target group
- Transparent reporting and easy updates in our Customer Centre

You can access values for ad impressions, clicks and CTR at any time to efficiently measure the success of your company profile.

#### Price per Year

Basic Price Premium ...... 895.00

Prices in CHF, excl. VAT.



In the upper section, you present your company with your logo, background image, domain and social media contacts.

The overview page shows a high-quality mix of your own content and articles by our editors.

The user clicks to see the full article.

You can find the technical specifications here:



www.maschinenmarkt.ch/fachmedien/





### Banner

Generate attention in the relevant target group and enhance the awareness of your brand and products.



#### Billboard Ad

Placement: under navigation 960 × 250 px max. 80 KB



#### **Brandgate**

980 × 90 px top 160 × 600 px or 120 × 600 px right/left

- + Hexcode for background
- + Background picture 1.280 × 1.024 px (optional) each max, 50 KB



Content Ad/Rectangle

 $300 \times 250 \, px$ max. 50 KB



#### Halfpage Ad

300 × 600 px max 50 KB



#### Leaderboard

728 × 90 px max 50 KB



#### Native Ad

Placement in the: content, with text on top Text: max. 35 characters + optional overline  $300 \times 300 px$ max. 50 KB



### Scroll Ad

 $960 \times 600 \text{ px}$ max, 80 KB



#### Skyscraper

160 × 600 px or 120 × 600 px max. 50 KB



#### Video Ad XL

300 px wide Duration: max. 3 min Data rate: 700 KB/Sek. Media: mpg, mpeg, wmv. avi



#### Wallpaper

728 × 90 px top



160 × 600 px or

- 120 × 600 px right
- + Hexcode for background
- + Background picture 1,280 × 1,024 px (optional) each max, 50 KB



CPM: Price per 1.000 Ad Impressions with banner rotation. Only visible ad impressions are calculated ROS: Run of site, positioning on the

You can find the technical specifications here:







www.msm.ch/medias/



## **Keyword Advertising**

Place your banner along with articles in the Vogel network that contain at least one of your **15 to 20 keywords**.

We will evaluate the potential for success of your keywords in advance.

#### Your Benefit

- Attention at the right time, in the right thematically related environment
- Optimised reach in the Vogel Network
- · Reduced waste coverage
- Activation of new target groups due to high potential for new customers

#### Price per 1,000 Ad Impressions

Billboard 345.00	Native Ad290.00
Brandgate 400.00	Scroll Ad 400.00
Content Ad 200.00	Skyscraper 200.00
Video Ad XL 290.00	Halfpage290.00
Wallpaper 345.00	Leaderboard 200.00

Prices in CHF, excl. VAT



Your banner is displayed in the relevant subject environment using your keywords.

You can find the technical specifications here:



www.maschinenmarkt.ch/fachmedien/





### **Audience Targeting**

Reach the B2B users from the Vogel network in the B2C environment of **Facebook** and the **Google Display Network** as well.

We will be happy to evaluate whether your desired reach level can be achieved without a detrimentally high contact frequency.

#### Your Benefit

- Enhanced brand awareness through repeated approaches at different touchpoints
- · Display across multiple devices
- Reduced waste coverage only users interested in a certain topic are approached
- · High potential for new customers
- Performance boost we optimise your campaign and perform efficiently in the most suitable channel

#### **Formats**

Banner package comprising Leaderboard, Skyscraper, Content Ad and Facebook Ad

#### Price

Minimum order amount 30,000 Al ..... TKP 175.00

CPM: Price per 1,000 Ad impressions, all prices in CHF, excl. VAT

You can find the technical specifications here:







www.msm.ch/medias/



Users use the specialised portal to explore their areas of interest.



Users who exhibit interest in a specific topic area are tagged.



3 Exactly these users are now shown your banners in the booked thematic channel, in their Facebook timeline as well as on partner pages of the Google Display network. This way, you reach your target group efficiently.



### **Stand-Alone Mailing**

Profit from maximum exclusivity through a Stand-Alone mailing.

Your message gets to the mailbox of your target group and reaches them directly.

You provide us with input on the content and desired target group,

and we will take care of the rest.

#### Your Benefit

- Attention in the relevant target group
- Reduced waste coverage
- · Qualified traffic to your website
- Prominent and exclusive display without competition
- Enhanced acceptance through co-branding with our media brand
- Transparency through reporting

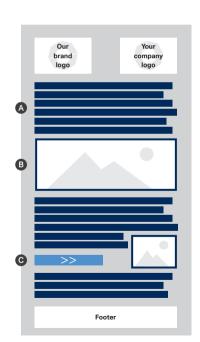
#### Price per Transmission

Prices in CHF, excl, VAT

You can find the technical specifications here:







A: Text with link\*

B: picture material\*

C: Call-to-action button\*

can be chosen freely



### **Newsletter Advertising**

Advertising in the Newsletter offers you direct target group access at the desired point in time.

#### Your Benefit

The high reach ensures an effective penetration of your target group, which is informed with current and relevant topics.

#### Price

Subscribers SMM: approx. 6,000

MSM: approx. 2,000

Publishing Dates SMM twice a week (Tuesdays and Fridays)

MSM once a week (Wednesday)

 BILLBOARD
 1,500.00 (630 x 250 px, max. 50 KB)

 TEXT AD
 950.00 (300 x 169 px, max. 50 KB)

 XL Banner
 950.00 (630 x 140 px, max. 50 KB)

Prices in CHF, excl. VAT

You can find the technical specifications here:



www.maschinenmarkt.ch/fachmedien/



www.msm.ch/medias/

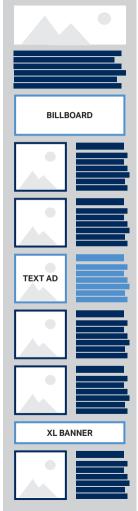
All newsletters are **optimised for mobile devices**, such as smartphones or tablets.

Roof line: 40 characters\*

Heading: 40 characters\*

Continuous text: 250 characters\*

\* incl. spaces



Media Kit 2025 SMM / MSM



### **Industry Newsletter**

Do you have a new product or an exciting way to use technology that you would like to present to your target audience? Then place your article in one of our industry newsletters. This way your message appears in the right subject area.

SMM Mailing date	Editorial deadline	Subject
25.02.2025	11.02.2025	Manufacturing Technology
08.04.2025	25.03.2025	Aerospace and Energy
22.04.2025	08.04.2025	Sheet metal working, joining and welding technology
17.06.2025	03.06.2025	Automation and drive technology / Robotics
24.09.2025	10.09.2025	Manufacturing Technology
07.10.2025	23.09.2025	Digitalisation und Al
04.11.2025	21.10.2025	Lean Manufacturing

MSM Mailing date	Editorial deadline	Subject
12.03.2025	04.03.2025	Production
28.05.2025	20.05.2025	EPHJ Exhibitor
04.06.2025	27.05.2025	Watch technology
03.09.2025	26.08.2025	Automation
01.10.2025	23.09.2025	Medtech

#### Your Advantages

- SMM Newsletter mailing to approx. 6,000 recipients
- MSM Newsletter mailing to approx. 2,000 recipients
- Display for unlimited time on maschinenmarkt.ch or msm.ch in the suitable subject channels
- Display on LinkedIn
- Not detected by Ad blocker
- Display your article on your company profile (if you have one)

You can find the technical specifications here:





#### Product Announcements:

Number of characters max.: 1,500 Number of images: 1

Price: 1.200.00

#### Technical Article:

Number of characters: 1,500-5,000

Number of images: 4-10

Price: 1.500.00

Prices in CHF, excl. VAT



#### Newsletter Advertising:

All newsletter advertising formats (see page 27) can also be booked in the industry newsletter.



### **Trade Fair Newsletter**

Would you like to bolster your presence at the fair with an accompanying measure? Then place your new product or technological application in our Trade Fair Newsletter and let the 6,000 recipients know you will be at the fair.

SMM Mailing date	Editorial deadline	Fairs
04.03.2025	18.02.2025	INNOTEQ: 1114.03.2025, Berne
25.03.2025	11.03.2025	Hannover Fair: 31.0304.04.2025, Hanover (GER)
29.04.2025	15.04.2025	Control: 0609.05.2025, Stuttgart (GER)
27.05.2025	13.05.2025	EPHJ: 0306.06.2025, Geneva
26.08.2025	12.08.2025	Sindex: 0204.09.2025, Berne
16.09.2025	02.09.2025	EMO: 2226.09.2025, Hanover (GER)
14.10.2025	30.09.2025	Blechexpo: 2124.10.2025, Stuttgart (GER)

MSM Mailing date	Editorial deadline	Fairs
26.02.2025	18.02.2025	Global Industrie, Paris (FR)
05.03.2025	25.02.2025	INNOTEQ, Berne
26.03.2025	18.03.2025	Hannover Fair, Hanover (GER)
30.04.2025	22.04.2025	Congrès MSM, Delémont
21.05.2025	13.05.2025	EPHJ, Geneva
27.08.2025	19.08.2025	SINDEX, Berne
17.09.2025	09.09.2025	EMO, Hanover (GER)

#### Ihre Vorteile

- SMM Newsletter mailing to approx. 6,000 recipients
- MSM Newsletter mailing to approx. 2,000 recipients
- Display for unlimited time on maschinenmarkt.ch or msm.ch in the suitable subject channels
- Display on LinkedIn
- Not detected by Ad blocker
- Display your article on your company profile (if you have one)

You can find the technical specifications here:







www.msm.ch/medias/

#### Product Announcements:

Number of characters max.: 1,500 Number of images: 1

Price: 1.200.00

Prices in CHF, excl. VAT

no reporting, only click-to-open rate (CTOR)



### Newsletter Advertising:

All newsletter advertising formats (see page 27) can also be booked in the industry newsletter.

Technical Article:

Price: 1.500.00

Number of images: 4-10

Number of characters: 1.500-5.000

Media Kit 2025 SMM / MSM



### **Native Special Newsletter**

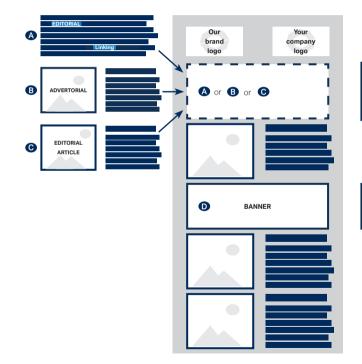
A Native Special Newsletter provides classic display advertising while positioning your brand in the editorial content. Demonstrate your know-how in an environment in an environment readers are familiar with and and position yourself as a solution provider in your area of expertise.

#### Your Benefit

- Positioning as an expert on a specific topic
- High acceptance due to the editorial environment of our media brand
- Enhanced awareness in the relevant target group
- Prominent and exclusive presentation with logo and banner formats
- Full transparency

#### Price per Mailing

To subscribers of the editorial newsletter. . . . . 4.900.00



A: Editorial with

B: Advertorial

C: Editorial Article\*

\* can be chosen freely

D: Exclusive occupancy of banners

(maximum of three banners)

link

You can find the technical specifications here:





www.maschinenmarkt.ch/fachmedien/



### Online Advertorial Campaign

Outcome-oriented content, in the context of our editorial articles, generates a high degree of attention among the readership. Communicate your message through an advertorial and position yourself as a solution provider.

#### Campaign Elements

- Promotion via newsletter and other channels
- · Support by campaign management
- · Implementation by a professional editor
- · Correct tagging
- · Multimedia content possible

#### Your Benefit

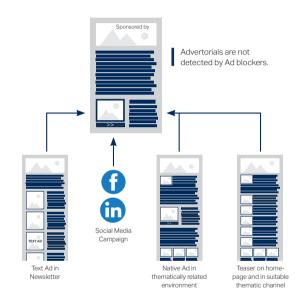
- · Ad-free presentation of your advertorial
- · More time spent on the website, strong involvement
- Enhanced credibility among readers, as content is presented in the look and feel of our editorial content
- High findability through search engines and high-quality links to your website
- · Positioning as a solution provider

#### Price per Campaign

\*Advertorial Light (incl. Newsletter mailing) ....... 1,500.00

\* No measures to generate a high distribution, no social media campaign, no reporting

Prices in CHF, excl. VAT



You can find the technical specifications here:



www.maschinenmarkt.ch/fachmedien/



Media Kit 2025 SMM / MSM DIGITAL



### Lead Product Portfolio

In a personal discussion we will analyse your objectives and find out which lead product is right for you. Together with you, we develop the perfect lead strategy for your company,

#### Lead Generator

You will receive new contacts for your email marketing, using methods that are cost effective and not financially risky.

Create your initial contact to interested parties for your subject matter and use them for other marketing activities. You can expand your contact pool quickly and easily by using self-created whitepapers.

#### Lead Campaign

You receive business card data from new contacts who have shown an initial interest in your offer.

Your whitepaper or webinar will be published on a specialist portal and promoted using relevant measures. You will receive leads with multiple criteria as well as the initial interest.

#### Lead Solution

Based on your specifications, you will receive qualified sales opportunities with specific interest in your offer.

Conduct individual lead campaigns with us, which are aligned with your target markets and individuals. You will receive suitable contacts that will fit the requested criteria.

You can find the technical specifications here:









### Price per Campaign

Lead Generator with whitepaper or prize draw from 4,500.00
Lead Campaign with whitepaper or infographics CH 5,500.00
Lead Campaign with whitepaper or infographics D-A-CH 8,000.00
Lead Campaign with Live-Webinar9,000.00
Lead Campaign with Web conference
Lead Campaign with Dossier-Sponsoring 754,500.00
Lead Campaign with Dossier-Sponsoring 120 6,000.00
Lead Solution on request 10,000.00

Prices in CHF, excl. VAT



### **Partner Zone**

The exclusive Partner Zone is the heart of your campaign, accompanied by an individual reach campaign.

#### Your Benefit

- Credibility due to the native integration of target group related content
- Enhanced brand awareness and image transfer from the media brand
- · High recognition due to long-term presence
- · High degree of attention through the individual reach package
- Full transparency and measurability through our reporting

#### Price per Campaign

#### **Premium Partner Zone**

- · You choose the design in line with the brand layout
- Individual Reach Package you choose the elements
- Term per 12 months .... from 25,000.00 each subsequent month ......1,000.00

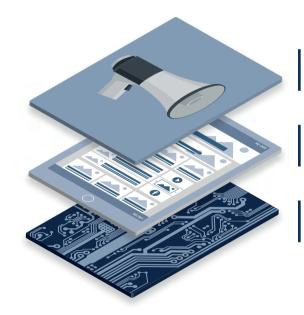
Prices in CHF, excl. VAT.

You can find the technical specifications here:



www.maschinenmarkt.ch/fachmedien/





An **individual reach package** guarantees a high degree of attention.

Enhanced credibility through a mix of own and editorial content

Design, technical implementation and hosting

– the foundation of your Partner Zone



### **Events**















smm-kongress.ch

Date:

Thursday, 22 may 2025

Location:

Messe Lucerne

Topic:

Industry 2030

#### Target audience:

Managers, decision-makers in the machining industry, producers and production managers



smm-technologietage.ch

Date:

Thursday, 13 november 2025

Location:

GF Machining Solutions SA, Biel

#### Target audience:

Managers, decision-makers in the machining industry, producers and production managers as well as polymechanics



#### msm-congres.ch

Date:

Wednesdayn 07 may 2025 Thursday 08 may 2025

Location:

Humard Automation SA, Delémont

Thema:

#### Les journées de la technologie

Target audience:

Managers, decision-makers in the machining industry, producers and production managers as well as polymechanics

Language:

French



### Your contact

### **Editorial SMM**



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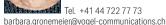
marina.hofstetter@vogel-communications.ch



Gilles Bordet Editor MSM

Tel. +41 79 138 60 72 gilles.bordet@vogel-communications.ch





#### **Subscription Service**

Tel. +41 447 22 77 88 abo@vogel-communications.ch



Vogel Communications Group AG Seestrasse 95, CH-8800 Thalwil Tel. +41 44 722 77 00 media@vogel-communications.ch www.maschinenmarkt.ch www.msm.ch





### **Testimonials**

"In order to communicate our broad machining spectrum in the field of metal cutting technology, the SMM is the optimal information platform. An investment that pays off again and again ..."



Robert Ott, CEO, ROBERT OTT AG



Claudio Roth, Managing Director, thyssenkrupp Materials Schweiz AG

"As a materials service provider, the SMM and MSM are key platforms for reaching a targeted audience of specialists in medical technology, tool and mould making and other demanding sectors."

"The SMM and MSM are a great opportunity for our industry and the and for Switzerland as a centre of manufacturing.

I am always impressed by the amount of positive feedback we receive from customers. The co-operation with the SMM and MSM team is highly professional."



Mathias Zavratnik, Head of Sales for machine tools, Walter Meier (Fertigungslösungen) AG



Olivier Haegeli, Managing Director, Willemin-Macodel SA

"The MSM/SMM is an essential medium in our industry. It is an optimal tool which enables us to promote our products and solutions to industry specialists. In addition, the SMM/MSM forums provide the opportunity to meet and establish contacts for potential collaboration."