# IT-BUSINESS

IT'S A PEOPLE BUSINESS

MEDIAPACK 2025



## **Publisher's imprint**

Vogel IT-Medien GmbH, Augsburg is a wholly owned subsidary of Vogel Communications Group, Würzburg,

Since 1991 the publisher releases business media for decision makers who are in charge of production, procurement or application of information technology. In addition to print & online media the publisher also offers a wide-ranging portfolio of events.

The most important publisher's offers are IT-BUSINESS, eGovernment Verwaltung Digital, Healthcare Digital, BigData-Insider, KI-Insider, CloudComputing-Insider. DataCenter-Insider. IP-Insider, Security-Insider and Storage-Insider and Vogel IT-Akademie

#### Linked in





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#### **IT-BUSINESS**

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(IVW-EDA QIII/2024)

Area of circulation Internet ISSN

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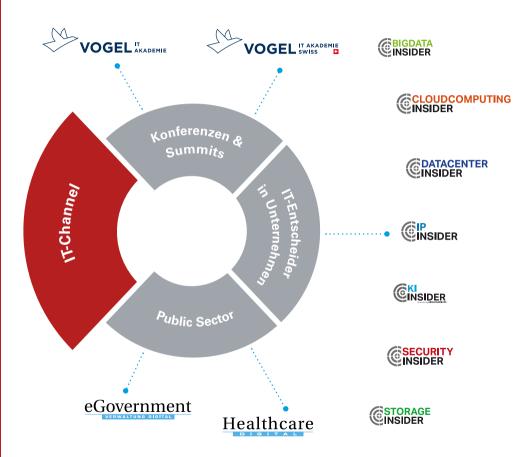
Ira Zahorsky Editor +49 (0)821 2177-310 ira.zahorsky@vogel.de

## IT-BUSINESS

"With current specialized news and background reports IT-BUSINESS is an indispensable source of information for the ITC trade."

The medium provides for the decision-makers in the ITC market well-founded information. The editors reliably analyze the opportunities and risks of new products, trends and business models. The comprehensive cross-media concept with the highest editorial quality and modern target group management offers maximum market penetration.





Dates + Facts

4,200,00 +

page impressions last 12 months (Status: 4/2024)

24,000 +

newsletter recipients twice per day

15,000 +

qualified leads generated in 2024 45,788

distributed circulation there of 30,700 ePaper

## Multi media:

- Magazine
  - ePaper
  - Online
- Storytelling
- Social media

## Social Media 65,000 +

Facebook 9,380 +

X 13,720 +

Xing 14,750 +

LinkedIn 18,500 +

Instagram 8,160 +

## Magazine

#### CONTENT

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## **PUBLISHING SCHEDULE**

				DP = Date of publication, DD = Date of data delivery
	No.	DP	DD	Channel Guide
January	1	27/01/2025	20/01/2025	
February	2	10/02/2025	03/02/2025	
rebludiy	3	24/02/2025	17/02/2025	
March	4	10/03/2025	03/03/2025	
ivial CIT	5	24/03/2025	17/03/2025	
April	6	07/04/2025	31/03/2025	
Дрії	7	28/04/2025	17/04/2025	Data Storage
May	8	12/05/2025	05/05/2025	MSP Programs
iviay	9	26/05/2025	19/05/2025	
June	10	10/06/2025	02/06/2025	IT-Security
Julie	11	23/06/2025	16/06/2025	

		IT-BUSINESS Magazin & Channel Guides		
	No.	DP	DD	Channel Guide
le de c	12	07/07/2025	30/06/2025	
July	13	21/07/2025	14/07/2025	Healthcare Digital
A	14	11/08/2025	04/08/2025	
August	15	25/08/2025	18/08/2025	
Contombor	16	08/09/2025	01/09/2025	
September	17	22/09/2025	15/09/2025	Cloud
October	18	06/10/2025	26/09/2025	IT-Sicherheit Made in Germany
Octobei	19	20/10/2025	13/10/2025	Digitale Schule
November	20	03/11/2025	27/10/2025	
November	21	17/11/2025	10/11/2025	AWS Channel Guide
December	22	01/12/2025	24/11/2025	Year calender 2026
December	23	15/12/2025	05/12/2025	IT-BUSINESS HIGHLIGHTS

DP = Date of publication, DD = Date of data delivery



2/1-PAGE

Trim size \*: 460 x 300 mm



**2 X 1/2-PAGE PANORAMA,** above compound Trim size\*: 460 x 146 mm



1/1-PAGE

Trim size\*: 230 x 300 mm



**2 X 1/3-PAGE PANORAMA,** above compound Trim size\*: 460 x 101 mm



**JUNIOR PAGE PANORAMA,** above compound Trim size\*: 308 x 215 mm



2/3-PAGE PANORAMA
Trim size\*: 190 x 300 mm

## **ADVERTISING FORMATS AND PRICES**



JUNIOR PAGE
Trim size\*:
154 x 215 mm



Trim size\*: 230 x 146 mm



Trim size\*: 117 x 300 mm

\* please add min. 3mm bleed



1/3-PAGE HORIZONTAL
Trim size\*:
230 x 101 mm



**1/3-PAGE VERTICAL** Trimm size\*: 84 x 300 mm

FRACTIONAL SIZE	BASIC PRICE/EURO
1/1-page	11,900
2/1-page	19,500

COVER PAGES	BASIC PRICE/EURO
2. Cover page	12,900
4. Cover page	14,500

FRACTIONAL SIZE	BASIC PRICE/EURO
Junior page / Hockey	8,500
Junior page panorama	13,800
1/2-page	7,500
1/2-page panorama	11,500
1/3-page	5,500
1/3-page editorial	6,500
2/3-page panorama	8,500

PRINT

All rates are quoted in EURO excl. VAT

## IT-BUSINESS MARKET

- \*\*The IT market is characterized by a high variety of products and dynamic of rates
- \*\*The IT market is indicated of a variety of products and brands. This is why the IT trade needs a source of information that is able to deliver a complete overview of the latest offers..
- \*\*IT-BUSINESS Market offers this overview. Compact and efficient 
   as an integral market part inside 
  IT-BUSINESS.
- \*\*This is how to reach the decisionmakers in the IT market directly, quickly, uncomplicated and under conditions, which allow generous advertisement for a small budget.





1/1 Page Bleed\*: 230 x 300 mm



2/1 Page Bleed\*: 460 x 300 mm

\*please add min. 3 mm bleed

FRACTIONAL SIZE	BASIC PRICE
1/1-Page Seite 230 x 300 mm*	1,900
2/1-Page 460 x 300 mm*	3,200
Cover page 230 x 230 mm*	3,000
U3 230 x 230 mm*	4,900

All rates are quoted in EURO excl. VAT

# **5 Reasons**why you have to join **Channel Fokus**

- We establish your position with your channel portfolio all year round and across all types of media.
- You achieve high attention for your solution competence in the channel
- You reach easier the vendor shortlist of the projects of your partners.
- You benefit of valuable insights into the sentiment of the partner.
- You are in constant dialogue with the channel and you can push your topics.





In the biweekly IT-BUSINESS Channel Fokus we concentrate on a new topic and revise it comprehensively for our readers.

Partners use IT-BUSINESS Channel Fokus format to successfully build up and expand their channel business. To achieve this, we rely on extensive and proven crossmedia modules.









DATA

ONLINE

MAGAZINE

SOCIAL

## **Storytelling**



In the section "People, Strategies & Innovations", we ensure that your story is a success for decision-makers and young talents.

in the IT market. Our articles are about the best IT brands, innovative technologies and what makes you and your team a successful company.



## PEOPLE, STRATEGIES & INNOVATIONS TELL YOUR STORY!



Make your own decision which story we should tell and who should be in the focus: your CEO, your company, a special topic, a special technology or an ingenious product? The storytelling format in IT-BUSINESS is available for any format!

FEATURES	STARTER	PREMIUM	ULTIMATE
CEO, Corporate, Topic, Product, Technology			
composed of			
+ Double-sided advertorial in the storytelling topic of IT-BUSINESS magazine	+	+	+
+ Placement in the IT-BUSINESS epaper with multimedia elements	+	+	+
+ IT-BUSINESS podcast with social media promotion		+	+
+ Video interview with "livestream" on social media channels of IT-BUSINESS			т
PRICE	9.500.–€	12.500.–€	14.500.–€

## **Advertorial**

Advertorials fit seamlessly into the editorial environment. In doing so, we can attractively focus on the desired topic around a new product presentation, technology, innovation or service.

The post is visible on the homepage at the booked starting time and in the corresponding category. After that, it will remain in the corresponding category indefinitely or until revoked



Example: CHERRY

ADVERTORIAL-SIZE	BASIC PRICE / EURO
1/1-Page 230 x 300 mm	11,900
Print + Online	13,900

All rates are quoted in EURO excl. VAT

#### 1/1-PAGE

Trim size: 230 x 300 mm please add min. 3mm bleed

#### INPUT

**Continuous text:** At least 2,400 characters to max. 3,400 characters (including blanks) **Headline:** (60 characters) or opener (200

characters incl. blanks)

Topline: 30-50 characters (incl. blanks)

#### **IMAGES**

2 images in 300dpi resolution and with details of the image source (e.g. people with name & position, product and image topic)

## **READERS STRUCTURE**

#### >> Position of recipient (multiple naming)

N IT BUOINESS	
Others	31,1%
Skilled labour	18,6%
Project / Teamlead	3,9%
Head of department	12,8%
Executive management	33,6%

#### >> IT-BUSINESS

Publishing Schedule	very two weeks
Day of publication	Monday
Printed circulation	15.088 (IVW-EDA QIII/2024)
Distributed circulation	45 788 davon 30 700 ePaner

(IVW-EDA QIII/2024)

#### >> Distribution of readership according to business focus

ITK-System Houses / MSPs	41,2%	
Specialized trade	15,5%	
E-Tailer	4,6%	
Broadline Distributors/ Value Added Distributors	4,3%	
Datacenter / Colocators	3,5%	
Software and SaaS Vendors	3,8%	
IT Agencies and promotion	1,5%	
Others	25,6%	



#### >> LOOSE INSERTS

Printed matter (e.g. sheets, cards, mailing leaflets, prospects) which are enclosed in carrier publication.

**Min. format** 105 x 148 mm **Max. format** 220 x 290 mm

(larger formats on request)

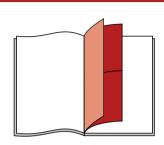
Max. thickness4 mmWeightMin. 5g

**Space booked** total circulation **Guideline** delivery in end format.

folded and trimmed

**Price per 1000** loose inserts up to 25g: 290.-

each additional 10g: + 30.raise for selection 120.-



#### >> BOUND INSERT

Several pages of printed matter, fixed tightly in carrier publication.

 Min. format
 148 x 115 mm

 Max. format
 230 x 300 mm

Max. thickness 2 mm

Weight 4 pages min. 80g/qm, more than

8 pages min. 50g/qm complete edition

Occupancy Guideline

Rate

#### Insert in notebook format:

Trimm 5 mm (all sides), fold 10mm.

#### File smaller than notebook:

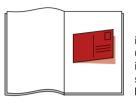
Bottom and on the sides trimm at the end. On the top addition of 5mm trimm Placement always at the top;

## **More than 4 pages in total:**On the top put together; folded in

cross:

4 pages 14,900.-6 pages 16,900.-8 pages 18,900.-

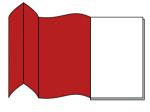
#### >> AFFIXED PRINTED MATTERS



i.e. postcards, flyers, CDs, samples, postits that have to be sticked.

Price on request

#### >> GATEFOLDER



The page folding out to the left is stuck to the magazine cover (3 pages).

Price 21,900.-

#### >> BELLY BAND



**Format** 510 x 100 mm + 3 mm trim

**Price** 23,900.-

## SPECIAL FORMS OF ADVERTISING

#### >> ALTARFOLDER FRONT PAGE



1/1 page inside (227 x 300 mm)

+ Cover flap left and right (each one 125 x 300 mm

Price 21,900.-

#### >> COVERPAGE



left

Price 21,900.-

227 x 300

#### >> DATE OF ORDER

Deadline see topics + dates (page 8-9)

#### >> TECHNICAL SPECIFICATIONS

Special forms of advertising should be processed by machine. In case of process difficulties because ofloose inserts, files or stickers, priority is given to completion.

#### >> SAMPLE

At deadline of advertisement a binding sample (issuedin 5 copies) and at least one layout sample with details about size and weight has to be submitted to the publisher.

#### >> LIABILITY

Damages occurred because of disregard of the technical requirements for processing special forms of advertising are to be replaced to the publisher.

#### >> DELIVERY

The delivery has to be done on Euro-pallets. Every single pallet has to be marked with details to the amount and the note "IT-BUSINESS\_issue nr\_date"

Please note the dates of delivery:

Loose inserts 3 days prior to copy deadline Bound Inserts 5 days prior to copy deadline

You receive the detailed delivery modalities after order invoice.

#### >> DELIVERY ADRESS

Vogel Druck und Medienservice Warenannahme/IT-BUSINESS (Issue No.) Leibnizstr. 5 97204 Höchberg

## **Channel Guides**

The Channel guides of IT-BUSINESS supply an extensive channel relevant presentation of the most important information on a specialized, important product area. Additionally to basic facts and trends, it also contains a number of overviews, highlights and concrete sales assistance. Because of their reference character the guides related to certain topics are only released once a year

Size	40 pages
Format	DIN A4
Circulation	25.000 cc

Input

Distribution Desclarable of IT

**Distribution** Readership of IT-BUSINESS,

Trade Fairs and Events

3,500 characters incl. blanks and 2 pictures in 300 dpi, per

page + source

TOPICS	DATE OF ISSUE
Data Storage	april 2025
KI	may 2025
IT-Security	june 2025
Cloud	september 2025

ADVERTISEMENT	BASIC PRICE / EURO
1/1-Page 210 x 297 + 3 mm bleed	7,900
Cover page U2-U4 - 210 x 297 mm + 3 mm bleed	9,000
1/2-Page horizontal 100 x 297 + 3 mm bleed	4,900
1/2-Page vertical 210 x 148 + 3 mm bleed	4,900

All rates are quoted in € excl. VAT









## **SPECIAL PUBLICATIONS**

#### >> YEARBOOK

»IT-BUSINESS HIGHLIGHTS 2025/26« is the high quality overview of manufacturers, distributors and system houses and is dedicated to your highlights of the year.

On over 100 pages companies present their current highlights in an attractive presentation. It is the most extensive overview, with high circulation of the players in the german ITC channel and is distributed on various ITC events throughout the whole year.

Size 120 pages Format DIN A4

**Distribution** Readership of

IT-BUSINESS,

Trade Fairs and Events

Date of publication 15/12/2025

AD PAGES	PRICE / EURO
Company portrait 2 pages	7,500
Cover pages U2 & U3 210 x 297 + 3 mm bleed	9,000
1/1-page 210 x 297 mm + 3 mm bleed	9,000

<sup>\*</sup>We take over the design of your company portrait with a standardized layout.

You only deliver text and picture contents. Please ask your account manager for additional information regarding the process and dates.

#### >> YEAR PLANNER 2026

Do you want to be in the field of vision of your trade partner? Then make use of the IT-BUSINESS Year Planner 2026! It is of high quality, decorative and contains a variety of additional information useful for the whole year.

Format Distribution

870 x 580 mm Readership of IT-BUSINESS



:	LOGOFORMATS	PRICE / EURO
:	70 x 40 mm	1,500
:	110 x 65 mm	3,000

All rates are quoted in € excl. VAT

 DATE
 DP

 Year Planner 2026
 01/12/2025

## Digital data delivery

#### >> FORMAT IT-BUSINESS

Magazine format 230 x 300 mm

Type area 200 x 280 mm (3 columns)

#### >> FORMAT SPECIAL PUBLICATIONS

Magazine format DIN A4 (210 x 297 mm) All formats only in side-cut

#### >> PRINTING SPECIFICATIONS

Printing method Rotary offset (Heatset)
Paper LWC glossary

#### >> FILE CONSTRUCTION

A trim of 3mm is required for advertisements printed in sloping way. Please note that important features of your advertisement are not placed next to the margins (5 mm trim tolerance).

#### >> PRINTING SYMBOLS

Symbols for margin, folding and cutting have to be 3 mm outside the picture margin, the thickness of printing symbols should not exceed 0,1 mm.

#### >> COLOUR COMPOSITION

Maximum exhaustive sum for four colours is for neutral picture areas 290%.

#### >> COLOUR SEPARATION

Coloured pictures have to be made in CMYK, special colours (HKS or Pantone), DCS2-formats and duplex, triplex, quadroplex have to be separated in CMYK.

#### >> PICTURE RESOLUTION

60 raster units, 300 dpi

#### >> PRINTING COLOURS

Only use printing colours of the european colour scale (Euro scale) for offset print in DIN 16539. Only use original control stripes for copies and print in all colours, which correspond to the BVD-Fogra-standard

#### >> PROOF

The proof should be made on circulation paper or paper with similar surface and colouring. Corrections without proof are to be marked

#### >> INCREASE OF TONE QUALITY

The tolerances of increase of tone quality in print are 40%-area +/-3% // 80%-area +/-2%

#### >> FONTS

Do not use system scripts or fonts electronically written by the layout program. The minimum font size for negative font and raster font is 7 point.

#### Digital data delivery

#### >> DATA DELIVERY

1. Label the file/folder as follows: ITB\_Client\_Issue (Example: ITB\_IBM\_0925)

#### 2. Transmission of data:

• by email dispo.vit@vogel.de

#### >> FILE FORMATS

Please send print optimized pdf files or open mac/pc files of current layout or illustration software.

## Online

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## **CLASSIC ONLINE ADVERTISEMENT**

#### **MEDIA FORMATS**

- html5 gif jpg
- png Rich Media

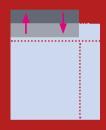
#### MAX. DATA SIZE

• 49 KB per element

Our banner advertising follows the recommended standards of the coalition for better ads. Our readers benefit is a more enjoyable experience on our pages. Our customers benefit from advertising on banners that are better perceived and achieve a sustainable impact.

**Download:** Technical Specifications

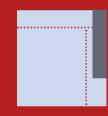




## **LEADERBOARD**

Standard / 728 x 90 px TKP 130,-

Expandable 728 x 90 px 728 x 210 px CPM 150,-



#### **SKYSCRAPER**

Standard 160 x 600 px

CPM 160.-



## HALF PAGE AD 300 x 600 px

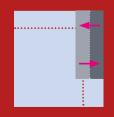
CPM 220.-



#### **PAGE SKIN**

Please ask your sales manager for specifications

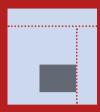
CPM 270,-



#### SKYSCRAPER

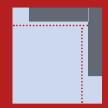
Expandable 160 x 600 px 160 x 320 px

CPM 180.-



#### CONTENT AD 300 x 250 px Rectangle / MPU

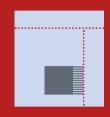
CPM 180.-



#### **WALLPAPER**

728 x 90 top +160 x 600 px right or 120 x 600 right, background colour with hex code

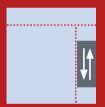
CPM 250.-



#### NATIVE AD

max. 50 signs headline max. 30 signs picture: 300 x 300 px

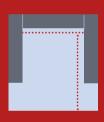
CPM 180,-



#### STICKY AD

(Skyscraper) 160 x 600 px

CPM 180 -



#### **BRANDGATE / FIREPLACE**

above 980 x 90 pix & 1200 x 90 pix, left 160 x 600 pix, right 160 x 600 pix, background colour with hex code

CPM 300.-



#### **VIDEO AD**

playout in 16:9 format media input: mpg, mpeg, wmv, avi

CPM 180.-

#### **MEDIA FORMATS**

- html5gifjpg
- png Rich Media

#### MAX. DATA SIZE

49 KB per element

#### >> Redirect- / Third-Party Advertising

Adserver is possible

#### >> Animated banners for newsletters

Please note that in Outlook 2007/2010, for animated gif banners, only the first frame is displayed. The animation will no longer be able to be displayed in Outlook since version 2007.

#### >> Data delivery

Please send your data to your contact person up to three days before the campaign starts or to banner.vit@vogel.de.

#### **IT-BUSINESS**

Newsletter delivery twice/day to registered recipients





#### NOTE

Please note that outlook 2007/2010 only shows the first frame of animated GIF banners. Therefore we request to deliver a non-animated banner.

#### Specifications for text ads:

- Size picture: 300 x 169 px, max. 49k
- File formats: jpg/gif/png (static)
- Max. number of text characters: titel (max.40),
   Headline max. 60 signs, text (max. 200 incl. blanks)
- · Linktext max. 60 signs incl. blanks
- URL

PLACEMENT	BANNER FORMATS	DELIVERY	BASIC PRICE
Editorial Ad	Billboard / XL Banner	morning or midday (Mo–Fr)	2,100
Top-Position	Billboard / XL Banner	morning or midday (Mo–Fr)	2,100
Medium-Position	Billboard / XL Banner / Text Ad	morning or midday (Mo–Fr)	1,600
Standard-Position 1	Billboard / XL Banner / Text Ad	morning or midday (Mo-Fr)	1,200
Standard-Position 2	Billboard / XL Banner / Text Ad	morning or midday (Mo-Fr)	1,000

Cost per cw in morning or midday delivery in €, excl. VAT

**ONLINE** 

Place your advertising message with an advertorial on an exclusive landingpage.

In your individual area you can highlight your advertising message and present yourself as a competent solution provider.

- · High coverage due to editorial placement
- Maximum acceptance due to editorial look & feel
- Increased attention due to relevant and informative content

Best practice online advertorial	Price/Euro	Online advertorial with lead generation	Price/Euro
<ul> <li>Teaser on the homepage</li> <li>Publication in the topic channel "Best Practice"</li> <li>Publication of your advertorial in the newsletter (sponsored article)</li> <li>social media posting and promotion</li> </ul>	7.500,–	All services of online advertorial ( see left) + single email shot + lead generation (all generated leads included) * Please provide a whitepaper (pdf-file) for download	11.900,–
All rates are quoted in € excl. VAT			

All rates are quoted in € excl. VAT

Social media coverage
IT-BUSINESS@X with 13,720 follower
IT-BUSINESS@facebook with 9.380 fans
IT-BUSINESS@linkedIn with 18,500 follower



Example: Hitachi



In the IT-BUSINESS whitepaper database we publish corporate brand press releases with high solution potential and efficiency for the IT- channel target group, i.e.

- Technology studies
- Market studies
- Case studies
- Concepts
- Best Practices

There's a basic principle for your Value Contents: The more neutral, technical and less sales orientated they are, the more likely the audience will read them.

You will reach a high success rate, if your potential customer perceives you as a future orientated and technically competent supplier of solutions.

IT-BUSINESS.de can use and transform all kinds of document formats like DOC, PDF and PPT into the Whitepaper format.

#### Whitepaper premium package

- max. 5 whitepaper for choice
- up to 3 months hosting
- support of lead generation via banner advertisement on website

reporting

• all generated leads inclusive

All rates are quoted in € excl. VAT

Price 10.500.-



The IT-BUSINESS Live-Cast reaches ICT partners directly and live at their workplace. A successfully established, interactive communication platform enables you to contact your target group directly via the Internet and thus generate the greatest possible attention with your information among an interested audience.

### LIVE-CAST PRICE / EURO Duration of conference: approx. 1 hour + 15 min. soundcheck **PROMOTION** Announcing advertisement in IT-BUSINESS • 1 week presence in newsletter IT-BUSINESS today e-mailing to registered participants of IT-BUSINESS Promotion on IT-BUSINESS social media channels 7.900.-**ADMINISTRATION & SERVICES** no discount available Introduction of your specialized speaker Introduction to theme • Integration of a survey in your presentation incl. reporting · Registration website with agenda Recording and supply as on demand webcast on IT-BUSINESS de • Reporting participants All rates are quoted in € excl. VAT

**ONLINE** 





#### YOUR ADVANTAGES

With the IT-BUSINESS podcast as a marketing channel, you can reach ICT partners personally, and in a attention-grabbing and targeted way. Because only those who are interested in the topic will listen to the podcast. The direct approach creates trust and is authentic.

Allow the listeners a look behind the scenes and give good business partners the turn to talk. Podcasts show the uniqueness of your company and enable you to retain existing customers and attract new partners.

#### **OUR SERVIES**

- Production of the podcasts
- Length of the podcast: max. 20 minutes
- Hosting
- Social media promotion

Price: 5,900.per recording/story

All rates in €, plus VAT

#### Social media coverage

IT-BUSINESS@X mit 13,720 + follower

IT-BUSINESS@facebook mit 9.380+ fans

IT-BUSINESS@linkedIn mit 18,500 + follower

## **Eventpromotion**



Example: Sysob

Do you have an event, a trade fair or a special occasion to present in prominent position?

Make use of our event package to attract attention to your event and invite participants via effective marketing tools like premium event insertion, promotion box and newsletter.

Event Package	PRICE / EURO
2 weeks promotion box on IT-BUSINESS.de     premium event insertion in event calendar     detailed description     link     logo	4,900
Premium company microsite (see description on page 30)	All rates are quoted in € excl. VAT



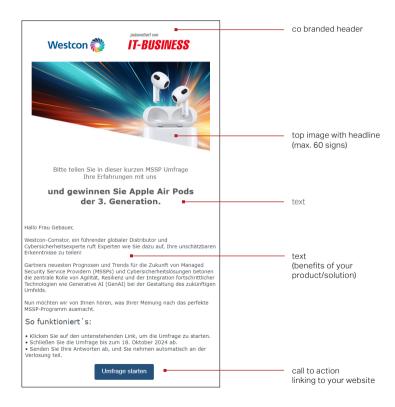
The extensive databank with pinpointed search functions offers reliable answers to the question "Who supplies what kind of solutions?" With your detailed provider's profile you are available with your contacts and an extensive company profile in the ITC trade at any time.

profile	services	PRICE / EURO / YEAR
Basic profile	company address	free
Premium profile	• Logo	
	Complete contact data	
	Extensive company's profile	
	Management contact with photo	
	Product showroom with photos	2,900
	Possibility of publication of further photo material	
	Transmission of press releases about your company	
	• Link to your company's RSS feeds	
	Publication of relevant topics in the event calendar	
Service option	Maintenance of your provider's profile	240

All rates are quoted in € excl. VAT

Each action in your company profile leads to a teaser on the IT-BUSINESS homepage

**ONLINE** 



#### BENEFIT FROM MAXIMUM EXCLUSIVITY!

With a stand alone mailing you reach your target group with your message directly into their mailbox.

You just provide the content and the desired clarify the target group and we'll take care of the rest!

#### YOUR ADVANTAGES:

- Attention in a relevant audience
- Qualified traffic to your own website
- Exclusive portrayal without competitors
- · Co-branding with media brand
- Low scattering losses

Price per transmission\* 6,900.-6,000 recipients

All rates in €, plus VAT



Reach B2B users from the IT-BUSINESS network on the Social media channels (Facebook, LinkedIn) and in the google display networks.

- Increased awareness via repeated addressing in the social media channels
- · Cross-device playback
- Low waste of contacts, as only users are addressed, who are interested in one specific topic
- · Support with the content implementation

#### PROCEDURE:

- 1. Users deal with their areas of interest on IT-BUSINESS.de
- These users in particular see your content / banner on the partner sites of our Google Display Network.
- 3. This is how you reach exactly your target group.
- 4. In addition, we support your campaign by placing your advertising (posting) on our social media channels

#### **PLACEMENT & PRICE:**

- Google AdWords + social media channels IT-BUSINESS
- Minimum booking volume: 20,000 Al
- Duration: 1 week
- CPM1: 190.-

<sup>1</sup>CPM: Price per 1,000 ad impressions, all prices in EUR plus VAT.

#### You like to know...

- ... what your target group thinks?
- ... what they purchase?
- ... how they decide?

We provide the basis for the optimization of your product and sales strategy via market research. The users of the Insider portals are questioned via our online market research tool about their products, solutions and services. To reach a representative number of partcipants the survey is supported with a promotion package on the corresponding website.



#### Online market research

- maximum 12 questions from you
- possible implementation of a raffle
- programming of the survey
- promotion on starter page
- running period: approx. 4 weeks
- evaluation and documentation of the results
- reporting

All rates are quoted in € excl. VAT

14.900.-





# MORE SUCCESS FOR YOUR **B2B-MARKETING**



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