



EXPOSURE MANAGEMENT

Von Risiken zu echter Resilienz

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Juni 2026

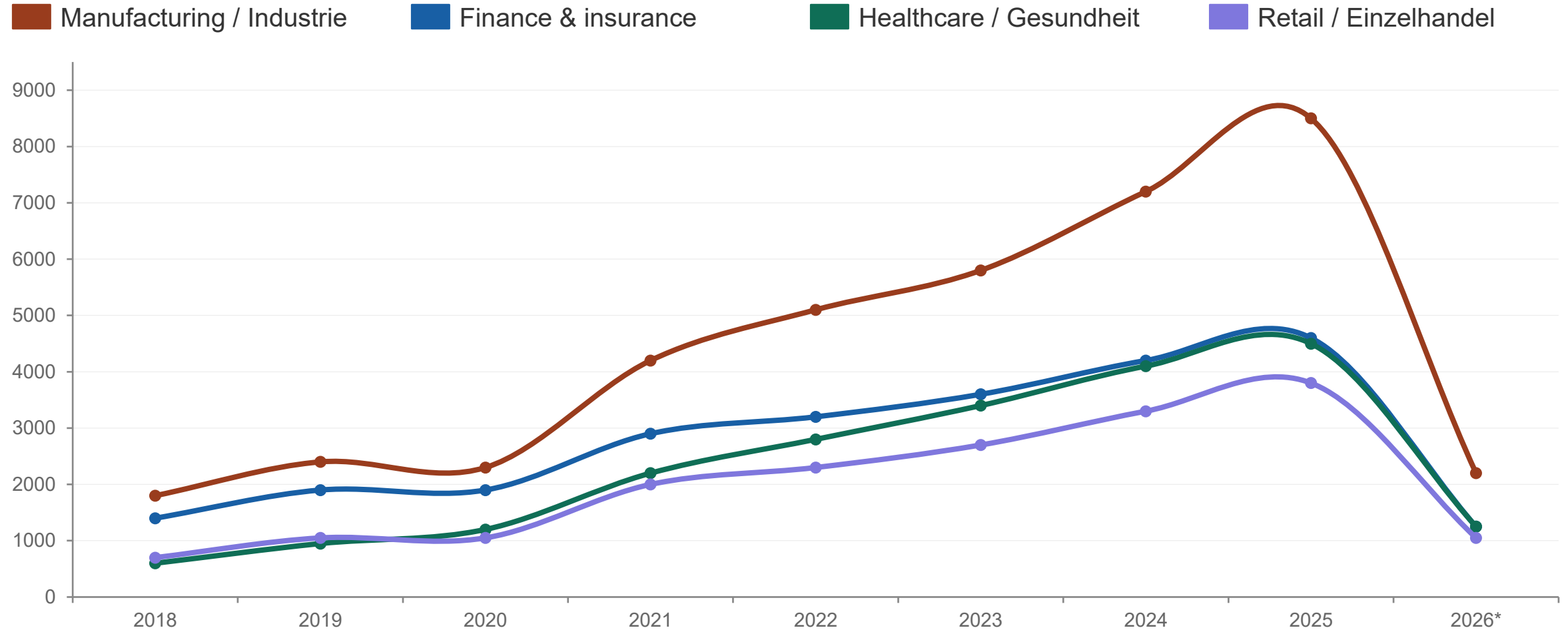


Beobachtungen



Germany - Cyber Breaches by Sector (2018-2026)

Estimated reported incidents · BSI Lagebericht · Bitkom Wirtschaftsschutz · BKA Cybercrime Situationsbericht · 2026 = Q1 only



Manufacturing 2024: ~7,200 (est. incidents)

Finance 2024: ~4,200 (est. incidents)

Healthcare growth 2020–24: +241% (fastest-growing rate)

All-sector 2021 spike: +53% (BSI / Bitkom YoY)

Sources: BSI Lageberichte (2019–2025) · Bitkom Wirtschaftsschutz surveys · BKA Cybercrime Situationsberichte · ENISA Threat Landscape · KonBriefing.com | Estimates derived from sector proportion data applied to BKA total case counts. Germany has no direct ICO-equivalent public dataset.

Cybersicherheit · Gesundheitswesen · Deutschland

Cyberangriffe im deutschen Gesundheitswesen 2026

Betroffene Einrichtungen · Datenabflüsse · Regulatorische Konsequenzen

100.000+

Betroffene
Patienten

5+

Kliniken &
Dienstleister

4–10 Mio €

Ø Schaden
pro Angriff



Januar – Mai 2026

7. Jan.

Kreisklinik Roth (Bayern)

Externer IT-Einbruch · Notaufnahme kurz geschlossen · LKA ermittelt

22. Feb.

BDH-Klinik Greifswald (M-V)

Ransomware · Komplettausfall Kommunikationsnetz · Datenleck bestätigt

26. März

Patienten-Erpressung (Folge BDH)

Kriminelle nutzen Gesundheitsdaten für gezielte Erpressungs-E-Mails an ehemalige Patienten

14. Apr.

Unimed Abrechnungsservice

Datendiebstahl · 100.000+ Patienten · 6 Uniklinika betroffen

21. Mai

Öffentliche Warnung der Unikliniken

BW-Kliniken informieren: Freiburg, Ulm, Heidelberg, Tübingen

Fallstudie: Unimed Abrechnungsservice

Größter Healthcare-Cybervorfall Deutschland 2026 · April – Mai 2026

ANGRIFF & ABLAUF

Datum	14. April 2026
Ziel	Privatärztliche Verrechnungsstelle (Wadern/Saarland)
Methode	Double Extortion – Verschlüsselung verhindert
Datenabfluss	Ja – Abrechnungs- & Gesundheitsdaten
BSI informiert	16. April 2026
Öffentlichkeit	22. Mai 2026 (5 Wochen später)

BETROFFENE KLINIKEN

Uniklinikum Freiburg	~54.000 Fälle
Uniklinikum Ulm	Bestätigt
Uniklinikum Heidelberg	Bestätigt
Uniklinikum Tübingen	Bestätigt
UKE Hamburg	>5.000 Fälle
Uniklinikum Mainz	Bestätigt
Uniklinikum Saarland	~1.200 Fälle

GESAMT: Über 100.000 betroffene Datensätze Bundesweit · BSI & Landesdatenschutzbehörden ermitteln

Strukturelles Versagen

Warum deutsche Kliniken so verwundbar sind

70%

nennen fehlende
Finanzmittel als
Haupthindernis

82%

europäischer Kliniken
sehen Cyberrisiko als
hoch oder extrem

10%

haben realistische
Cyber-Notfallübungen
durchgeführt

59%

trauen sich 24h ohne
elektronische
Patientenakte zu



Budget-Engpass

70% der Kliniken fehlen Mittel
für angemessene IT-Sicherheit



Fachkräftemangel

1/3 der Kliniken hat offene IT-
Sicherheitsstellen, die nicht
besetzt werden können



Supply-Chain-Risiko

Angriffe auf Dienstleister
(Unimed) treffen Kliniken ohne
direkten Einbruch



NIS2-Lücke

Nur 11.000 von 29.500
betroffenen Unternehmen bei
BSI registriert (März 2026)

Das Zeitfenster schließt sich.

KI-gestützte Bedrohungen entwickeln sich schneller als Verteidiger reagieren können.

STAND: JUNI 2026

10.000+

kritische Schwachstellen gefunden (1 Monat)

<1%

davon bisher gepatcht – Patch-Pipeline ist der Engpass

6–12 Mo.

bis Angreifer gleichwertige KI-Modelle haben

89%

mehr KI-gestützte Angriffe 2026 (CrowdStrike)





In 6–12 Monaten haben Angreifer dieselben Fähigkeiten.

Anthropic warnt: Andere Anbieter werden Mythos-ähnliche Modelle entwickeln – wahrscheinlich ohne gleichwertige Sicherheitsvorkehrungen.

JETZT

Der Engpass verschiebt sich

KI findet Schwachstellen schneller als Teams sie patchen können. Weniger als 1% der 10.000+ Befunde sind bisher geschlossen. Disclosure, Verifizierung und Deployment sind der neue Flaschenhals.

6–12 MONATE

Demokratisierung der Angriffswerkzeuge

Billige, schnelle KI-Modelle mit Angriffsfähigkeiten werden verfügbar – möglicherweise ohne Safeguards. KI-gestützte Angriffe stiegen bereits um 89%. Frequenz und Unvorhersehbarkeit steigen weiter.

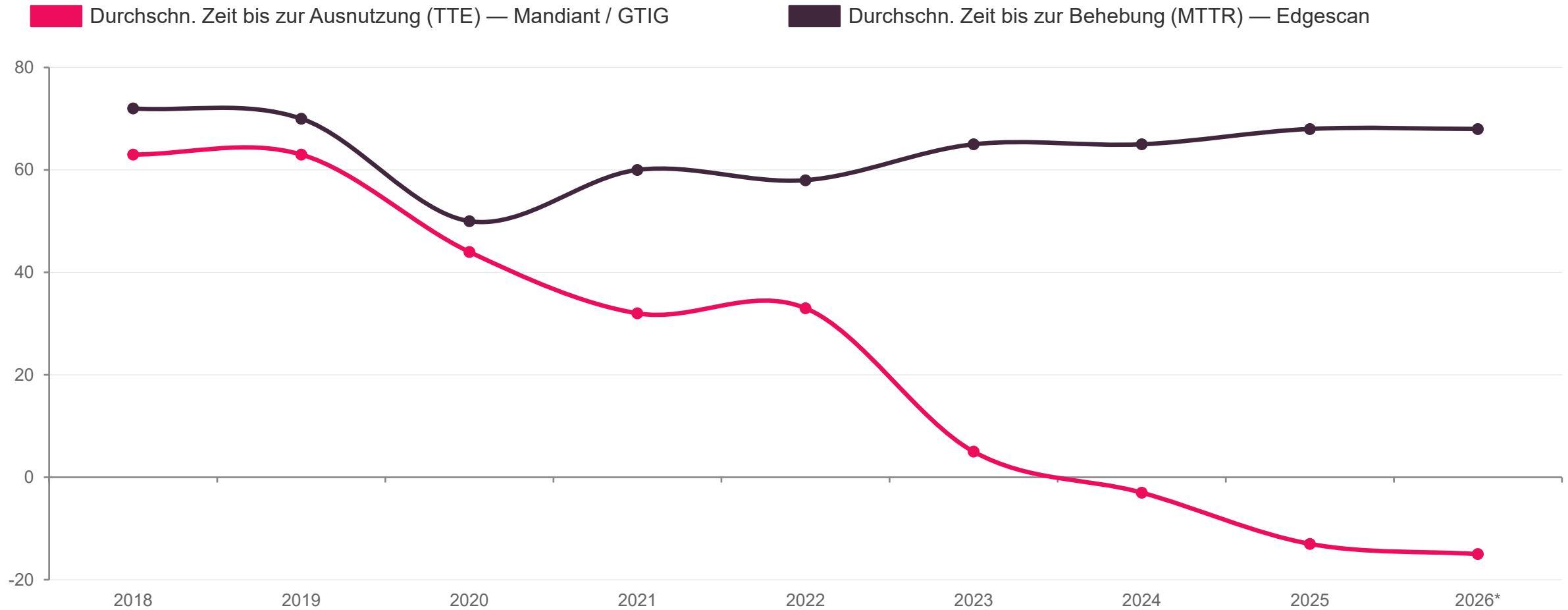
AB ENDE 2026

Irreversible Schutzlücke

Unternehmen ohne KI-native Verteidigung bauen eine Lücke auf, die sie nicht mehr schließen können. Ein schwerer Angriff auf kritische Infrastruktur könnte über 100 Mio. Menschen treffen.

Durchschnittliche Zeit bis zur Ausnutzung vs. Zeit bis zur Behebung

Tage ab Bekanntgabe der Schwachstelle – 2018 bis 2026 · Negativer TTE = Ausnutzung bevor ein Patch existiert



Quellen: Mandiant / Google GTIG M-Trends 2022–2026 · Edgescan Vulnerability Statistics Reports 2020–2025 · 2026* = Schätzung für Teiljahr · Negativer TTE = Ausnutzung vor Verfügbarkeit des Patches

Pollfrage #1



The Modern CISO Challenge

In the Era of Agentic Attackers

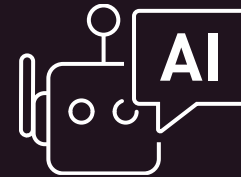


01

The CVE Flood **29,000+**

CVEs published annually — impossible to patch them all

- ⑩ Zero-day exploits are weaponized before any patch exists
- ⑩ Agentic AI compresses Mean Time To Exploit (MTTE) from weeks to hours
- ⑩ Mean Time To Remediate (MTTR) remains 60+ days — Mythos widens this gap to a critical breach window



02

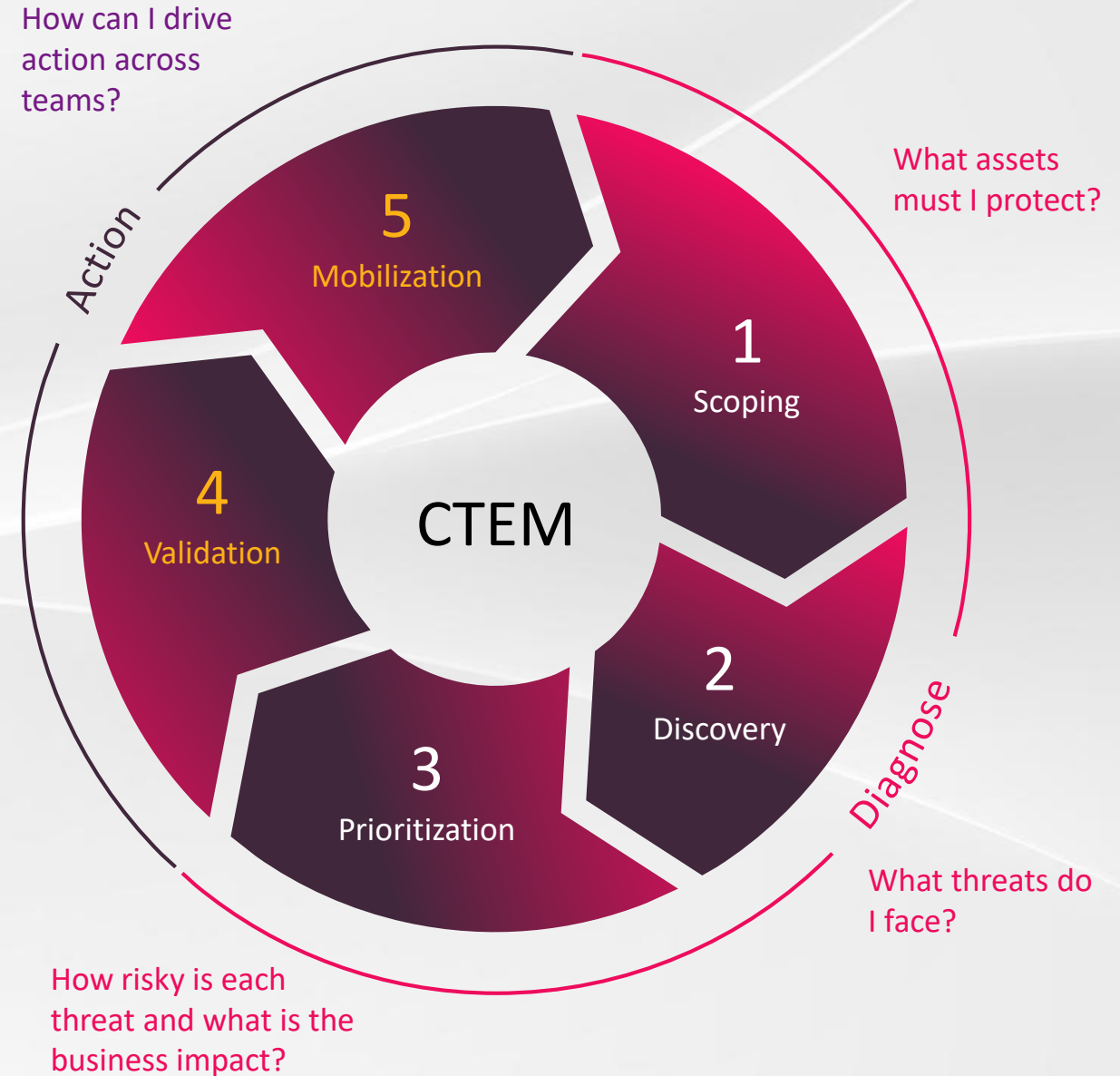
The Agentic Attacker Era **AI-Native**

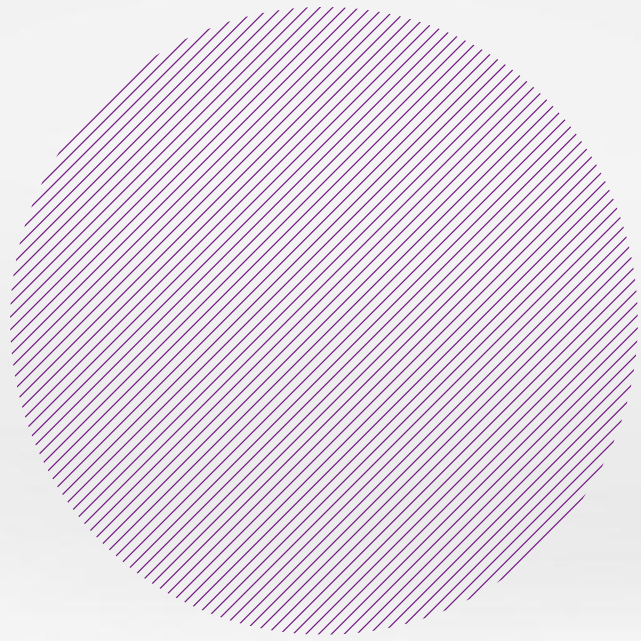
- ⑩ Security stacks built for human-speed threats are inadequate against agentic attackers
- ⑩ AI attackers auto-discover and chain exploits at machine speed
- ⑩ Traditional perimeter defenses cannot model autonomous threat behavior

Continuous Threat Exposure Management (CTEM) Framework

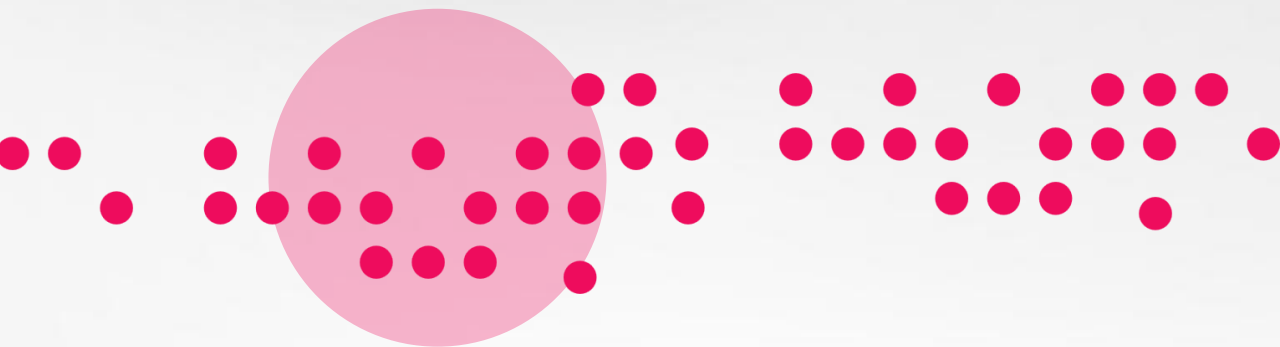
An holistic framework created by Gartner to address exposure across complex, multi-team environments

Are my security controls working?





EXPOSURE MANAGEMENT



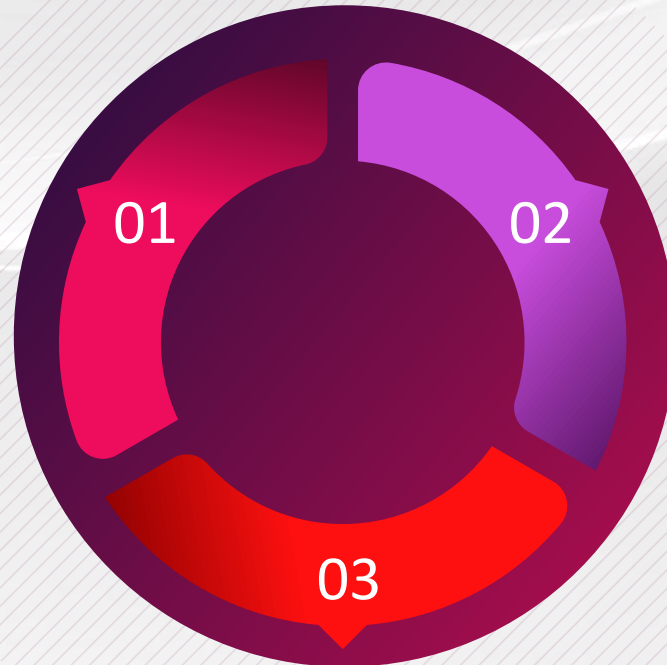
Exposure Management:

Intelligence-led, Remediation-driven

A Unified Capability Across the Full CTEM
Cycle with 3 Main Elements



THREAT
INTELLIGENCE



EXPOSURE
PRIORITIZATION

SAFE
REMEDIATION

Exposure Management: Intelligence-Led. Remediation-Driven.



1

Threat Intelligence

2

3

Check Point Telemetry Is A Structural Advantage

100K+

Check Point Firewalls deployed worldwide. Every blocked connection, C2 attempt, and scanning IP

200M+

Emails scanned daily. Phishing infrastructure, malicious senders, weaponized domains and attachments.

3,700,000,000

Websites and files inspected

146,000,000

Full content emails

86,000,000

File emulations

20,000,000

Potential IoT devices

1,700,000

Malicious indicators

1,800,000

Newly installed mobile apps

3,700,000

Online web forms

IPs

Domains

URLs

File Hashes

THREATCLUD AI

1

2

3

Pollfrage #2



1



Threat Intelligence

2

Exposure
Prioritization

3

Connect All Company Systems

OVER 150 INTEGRATIONS

Coverage across IT & security vendors: Network, Endpoint, Cloud, Email, Identity, OS and more...

- Bi-Directional API integration
- No agents needed

The screenshot displays a grid of 16 vendor integration cards, each representing a different security vendor. Each card includes the vendor's logo, name, and a brief description of how their product integrates with Threat Exposure Management (TEM). A 'Capabilities' section at the bottom of each card shows various security icons and a 'Connected' status indicator.

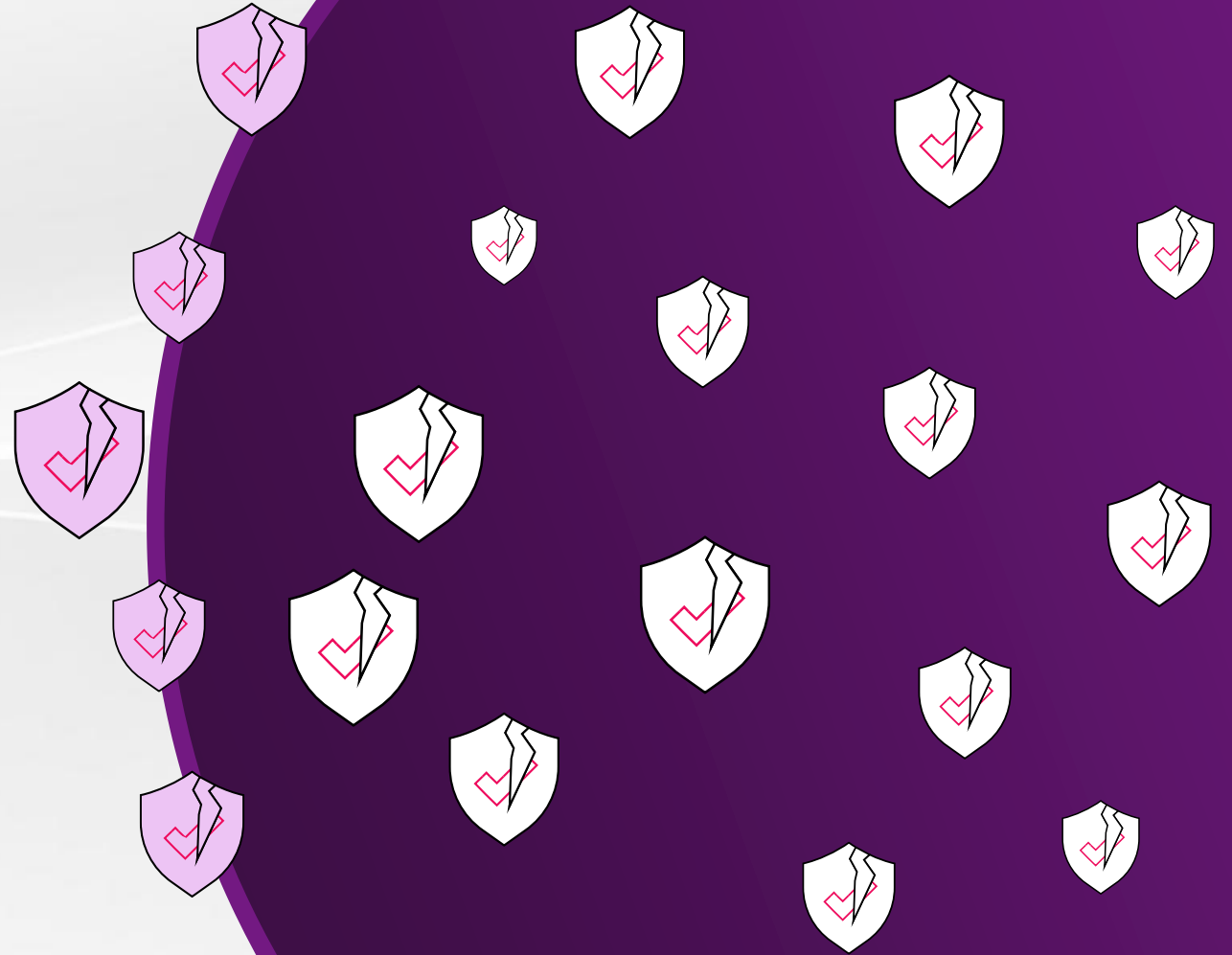
Vendor	Integration Description
Radware WAF 1	Threat Exposure Management (TEM) strengthens Radware Cloud WAF to improve visibility, reduce exposures, and...
FortiGate 1	Threat Exposure Management (TEM) enhances FortiGate to improve visibility, reduce exposures, and optimize security...
Panorama Firewall Mana...	Threat Exposure Management (TEM) strengthens Palo Alto Networks Panorama Firewall Management to improve visibility...
Quantum Security Mana...	Threat Exposure Management (TEM) integrates with Check Point's Quantum Security Management Single Domain to...
Endpoint Central 1	Powered by Threat Exposure Management (TEM), ManageEngine to improve visibility, reduce exposures, and optimize security...
Akamai WAF 1	Threat Exposure Management (TEM) enhances Akamai WAF by automatically pushing IoCs from feeds and insights.
Web Application Firewall...	Powered by Threat Exposure Management (TEM), Imperva to improve visibility, reduce exposures, and optimize security...
Orca Security 1	Threat Exposure Management (TEM) strengthens Orca Security to correlate vulnerabilities with other controls and...
Vision One 1	Threat Exposure Management (TEM) enhances Trend Micro Vision One to correlate vulnerabilities with other control...
Cynet 1	Threat Exposure Management (TEM) strengthens Cynet to improve visibility, reduce exposures, and optimize security...
Vulnerability Manageme...	Threat Exposure Management (TEM) extends Qualys to correlate vulnerabilities with other controls and prioritize...
FortiEDR 1	Through Threat Exposure Management (TEM), FortiEDR to correlate vulnerabilities with other controls and prioritize...
Wiz 1	Through Threat Exposure Management (TEM), Wiz to correlate vulnerabilities with other controls and prioritize remediation o...
BIG-IP Advanced WAF 1	Leveraging Threat Exposure Management (TEM), F5 BIG-IP Advanced WAF to identify IPS misconfigurations, validate real...
Harmony Endpoint 1	Threat Exposure Management (TEM) integrates with Harmony Endpoint to correlate vulnerabilities with other control...
Cyberint 1	Leveraging Threat Exposure Management (TEM), Cyberint to correlate vulnerabilities with other controls and prioritize...

Vulnerability & Misconfiguration Discovery

1) External ASM

2) Connect to existing vulnerability Scanners

Discover Internal network & endpoint vulnerabilities



1

2

3

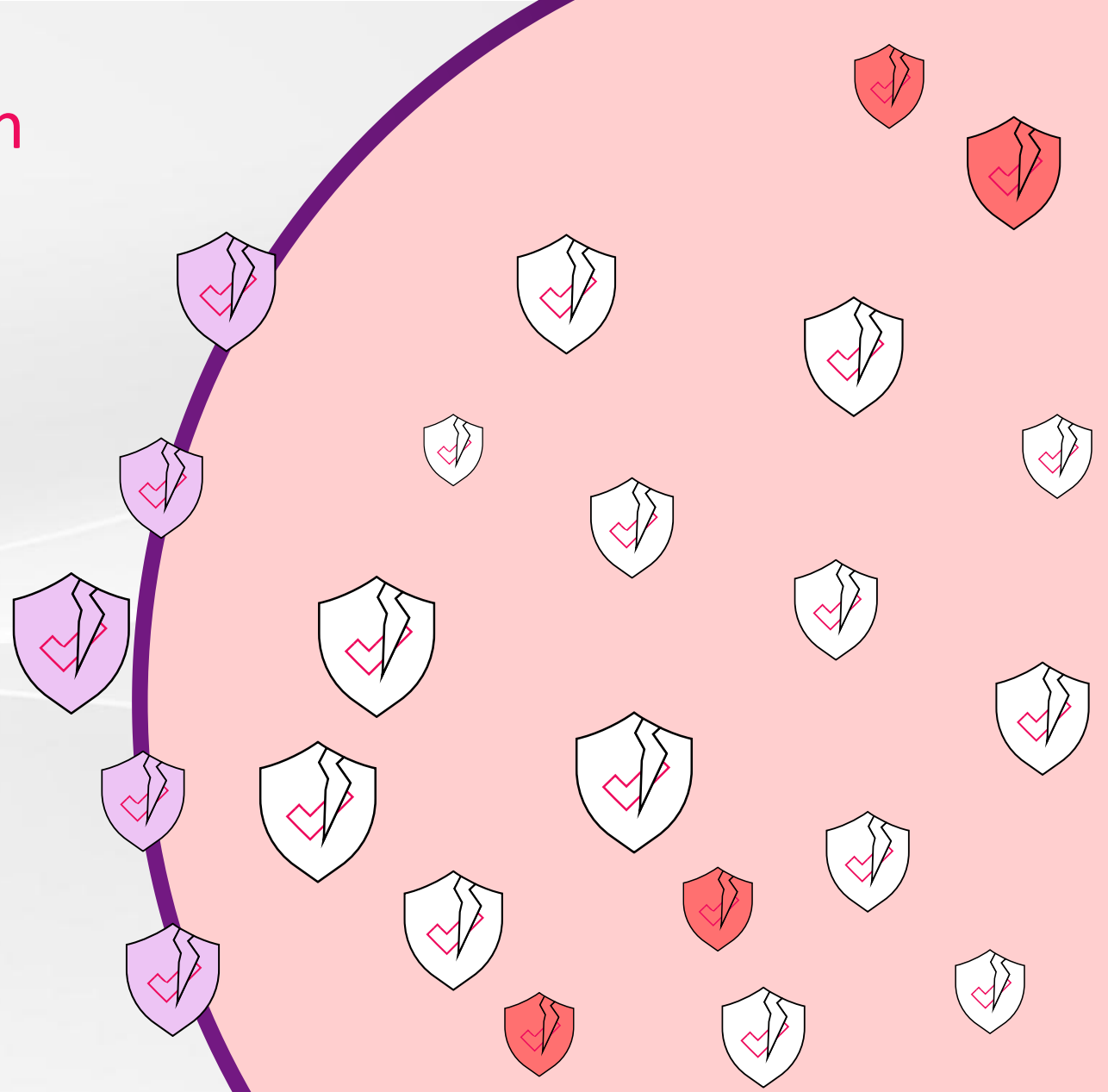
Vulnerability & Misconfiguration Discovery

1) External ASM

2) Connect to existing vulnerability Scanners

3) CAASM Based Discovery

- Discover assets not covered by scanners
- Extract CVEs based on software inventory
- Find agent coverage gaps (EDR, MDM) or misconfigurations
- Identify assets with non authorized software
- Discover out of policy users (no MFA)



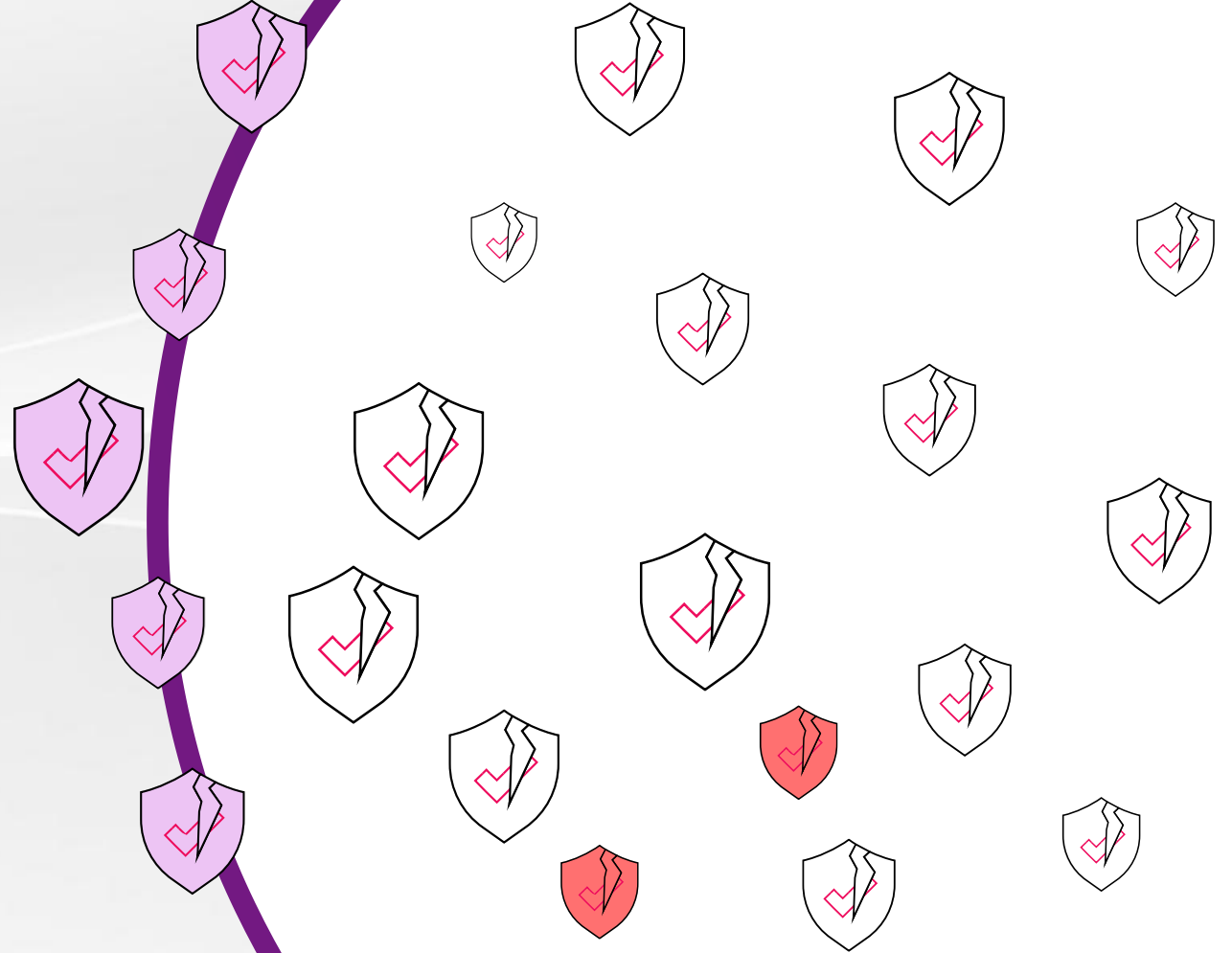
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Vulnerability & Misconfiguration Prioritization

1) Augment Intelligence & CVE Exploitation Data



1

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Vulnerability & Misconfiguration Prioritization

- 1) Augment Intelligence & CVE Exploitation Data
- 2) Existing Security Control Effectiveness**



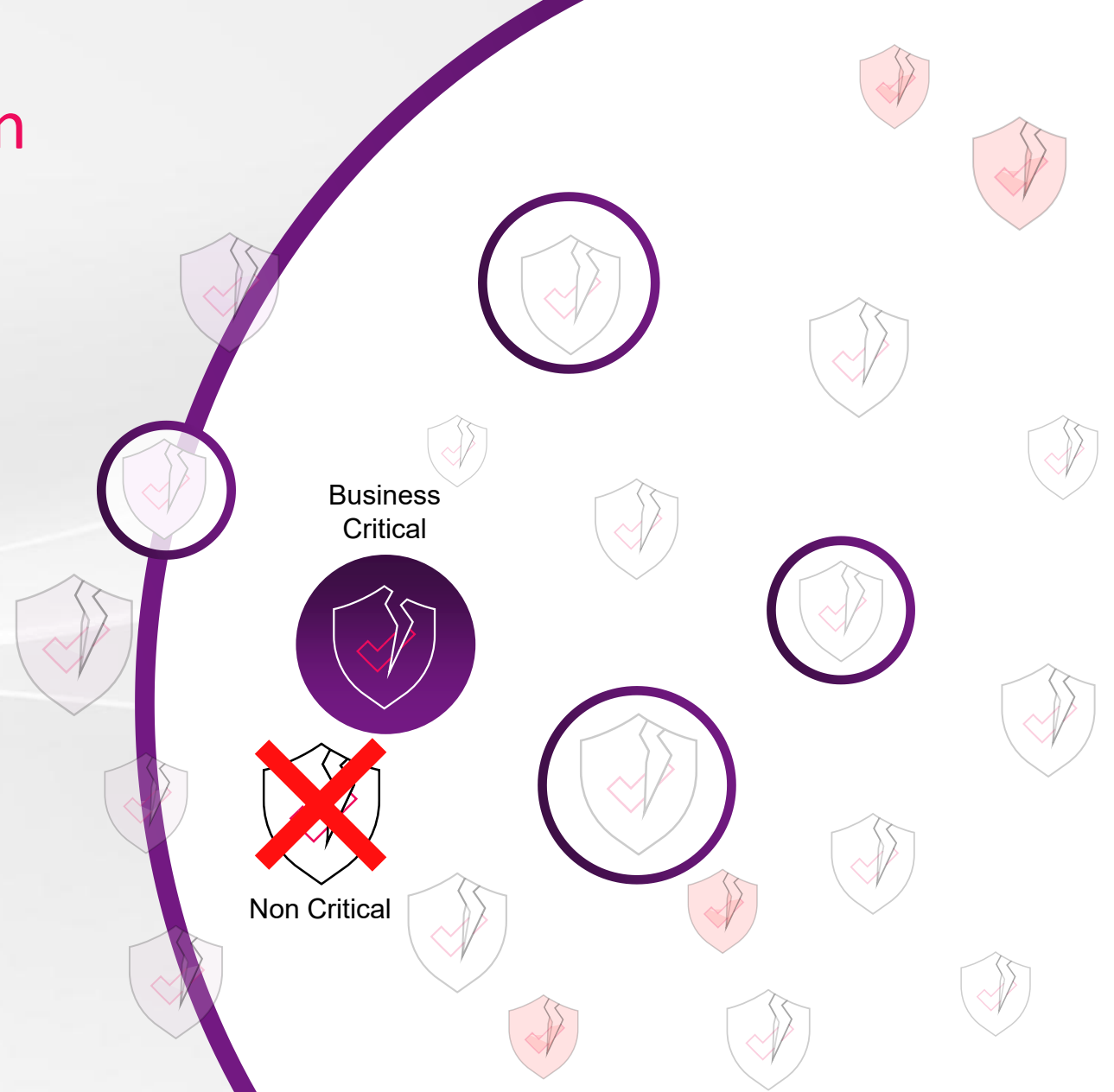
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Vulnerability & Misconfiguration Prioritization

- 1) Augment Intelligence & CVE Exploitation Data
- 2) Existing Security Control Effectiveness
- 3) **Business Context from Asset Inventory**



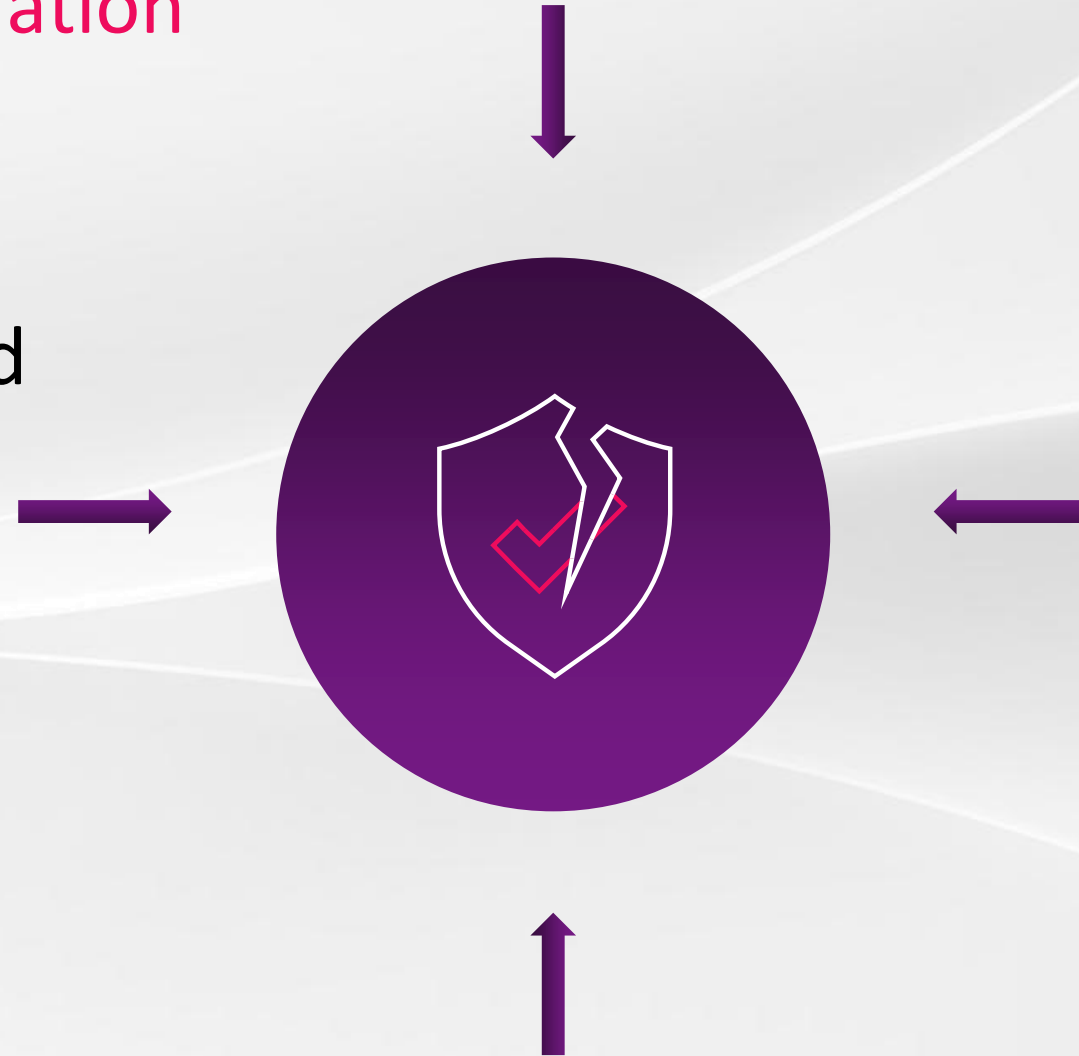
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Vulnerability & Misconfiguration Prioritization

Prioritized & Contextualized
Remediation plan



1

2

3

Exposure Prioritization



- Prioritization of Vulnerabilities & Misconfigurations of Internal & External Assets
- Correlating against Existing Security Controls across Network, Endpoint & Application

1



Threat Intelligence

2

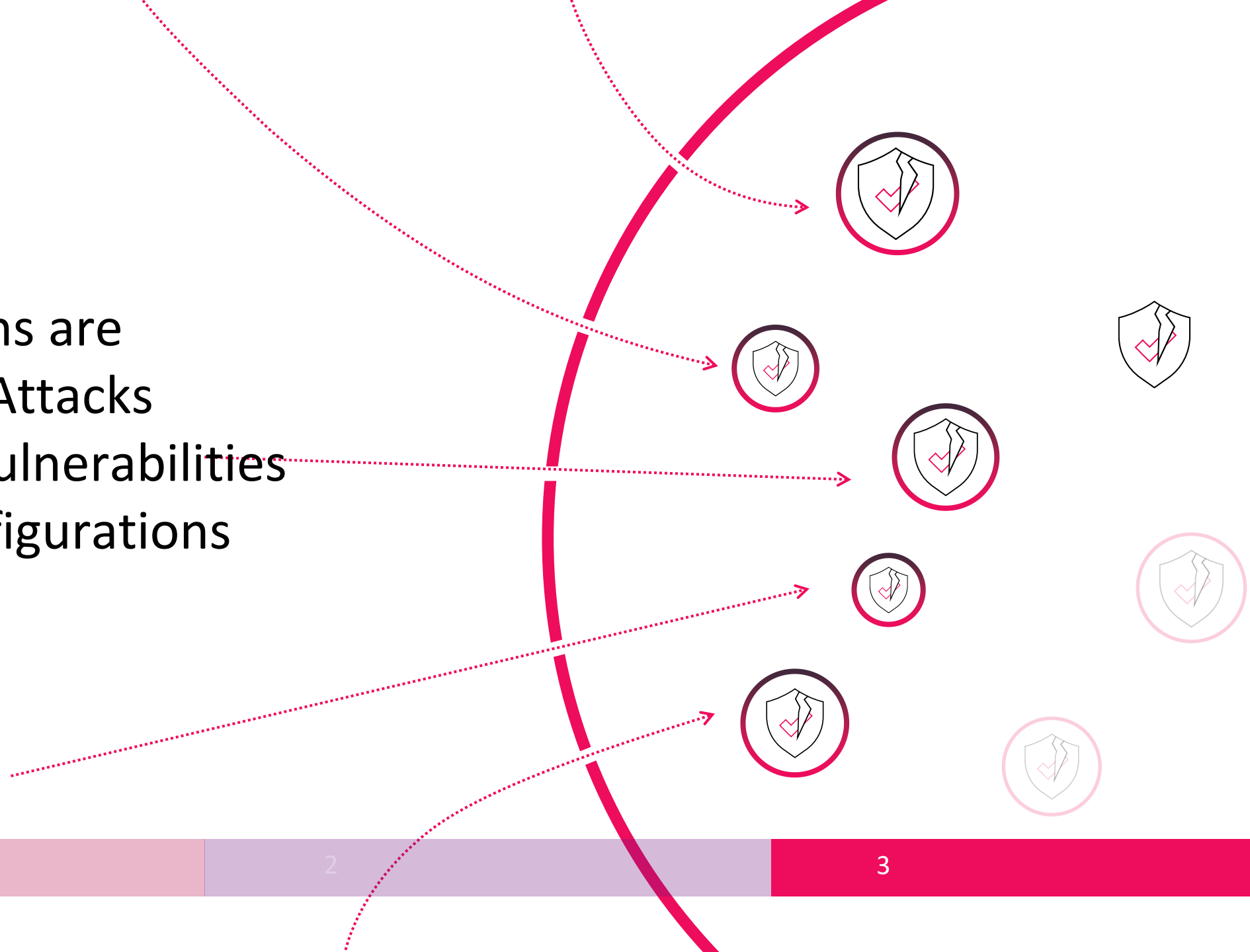


Exposure
Prioritization

3

Safe Remediation

Organizations are
Exposed to Attacks
Exploiting Vulnerabilities
and Misconfigurations



1

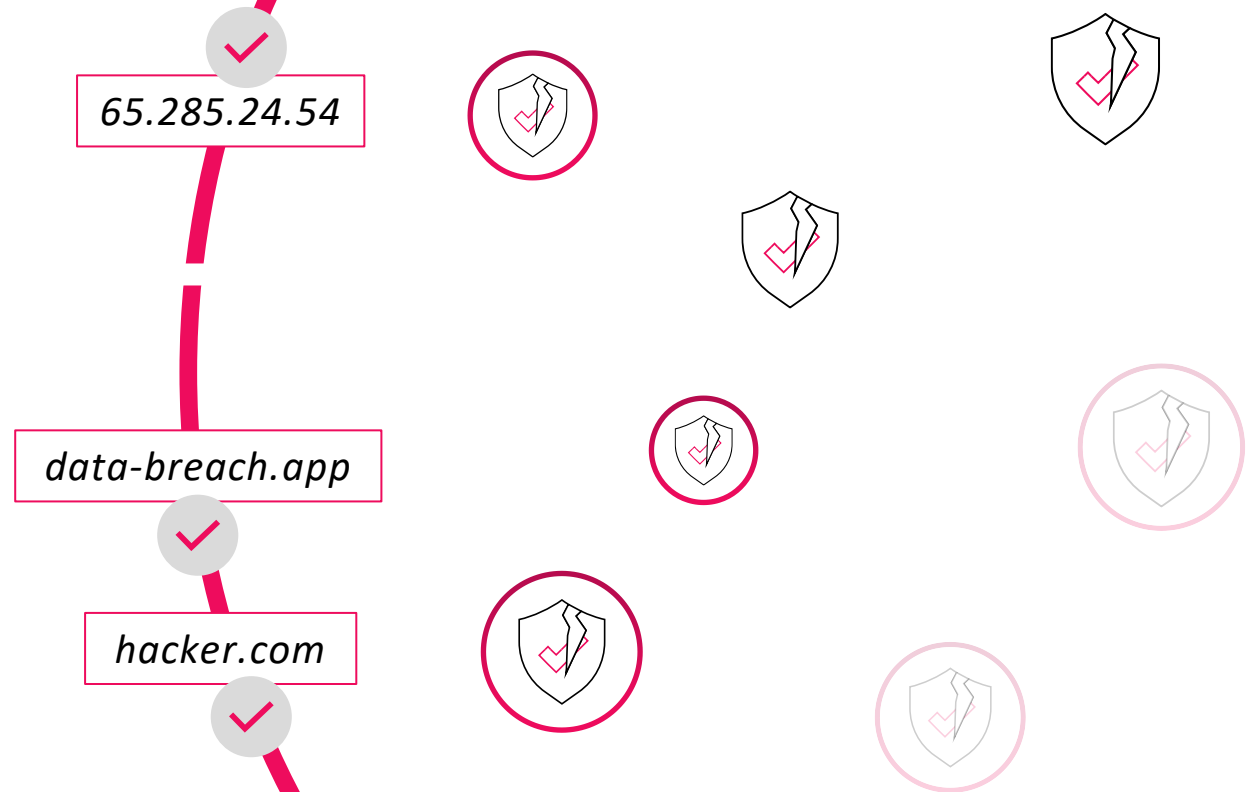
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3

Safe Remediation

Man-in-the-Loop

1) Utilizing Intelligence By Feeding IoCs for Prevention & Blocking



1

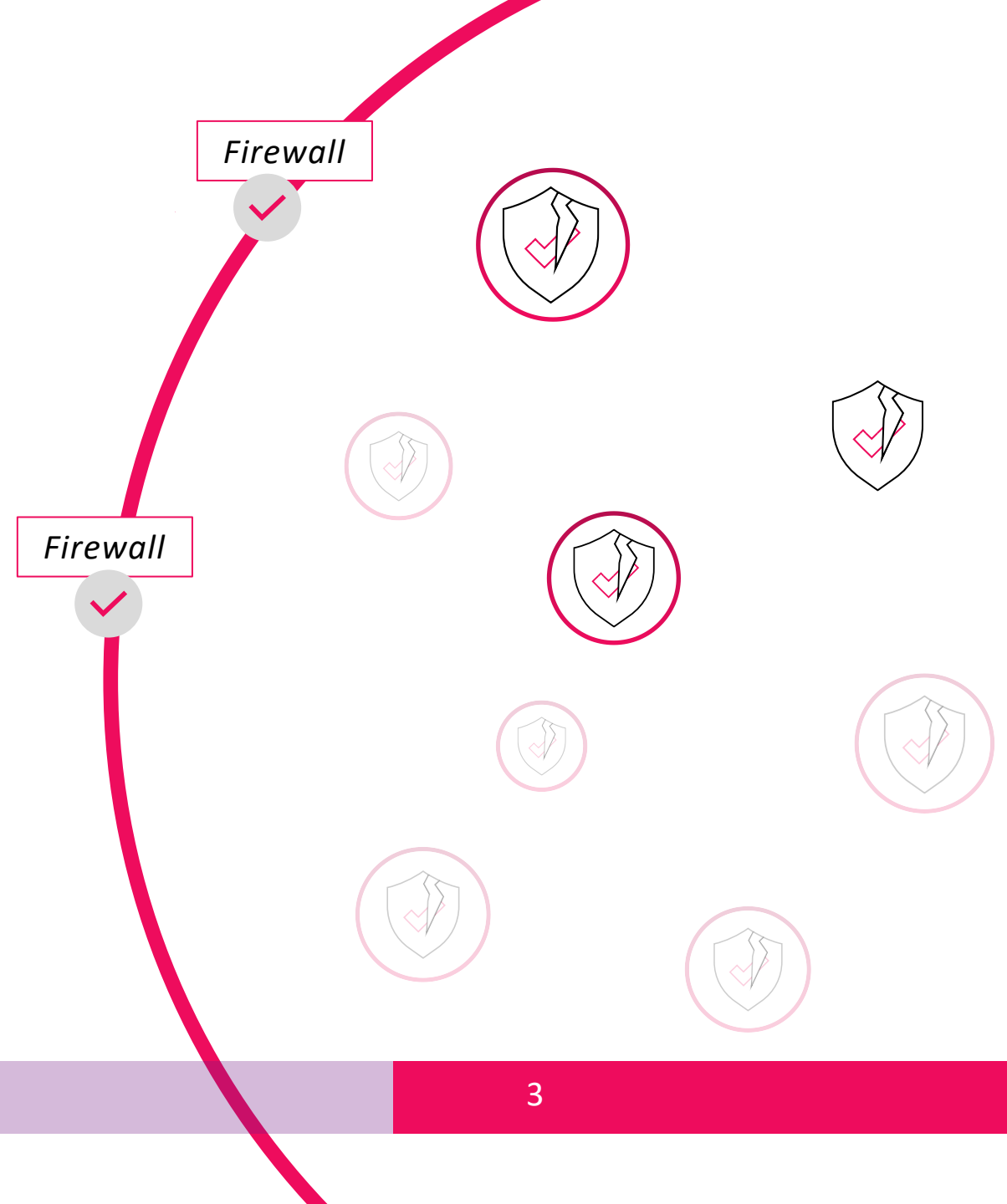
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Safe Remediation

Man-in-the-Loop

- 1) Utilizing Intelligence By Feeding IoCs for Prevention & Blocking
- 2) Virtual Patching: Applying Security Control Updates**



1

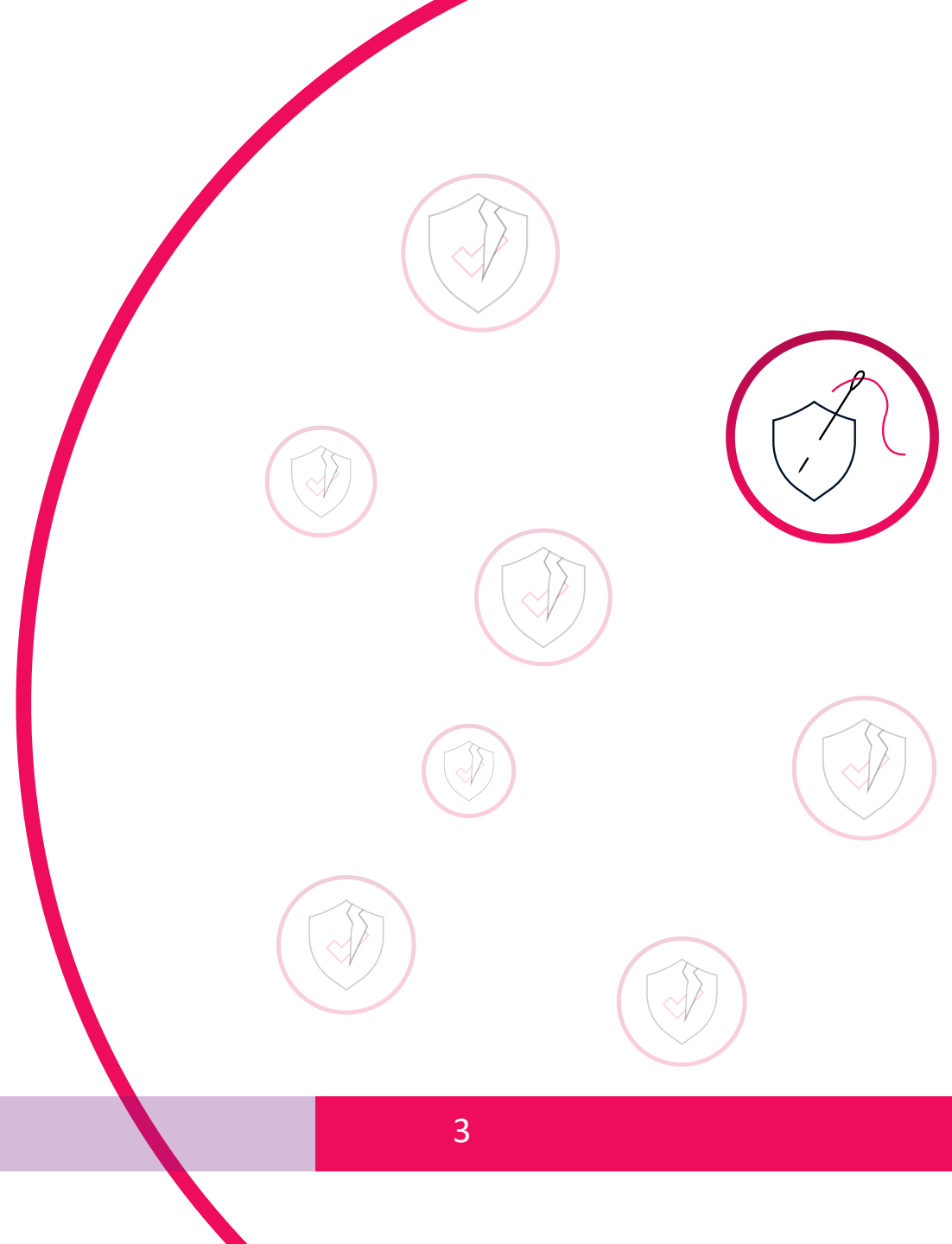
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3

Safe Remediation

Man-in-the-Loop

- 1) Utilizing Intelligence By Feeding IoCs for Prevention & Blocking
- 2) Virtual Patching: Applying Security Control Updates
- 3) Patching: Hardening Endpoints & OS**



1

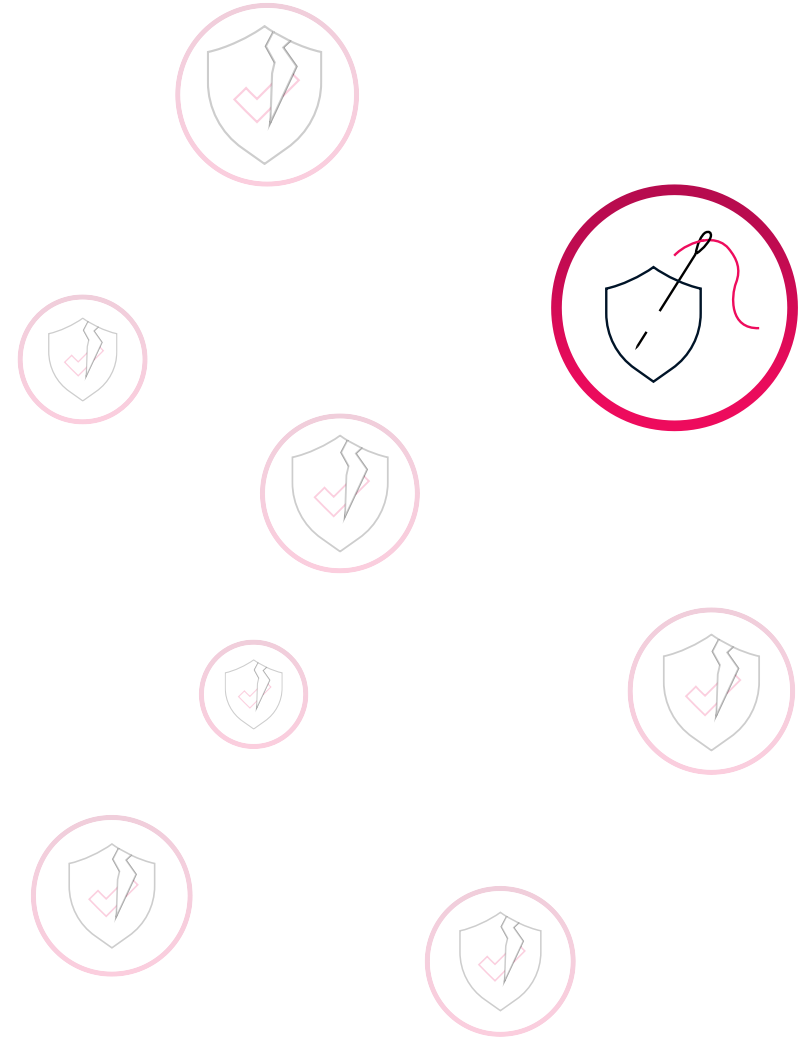
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3

Safe Remediation

Man-in-the-Loop

- 1) Utilizing Intelligence By Feeding IoCs for Prevention & Blocking
- 2) Virtual Patching: Applying Security Control Updates
- 3) Patching: Hardening Endpoints & OS
- 4) Taking Down Phishing Sites**



1

2

3



- Utilizing Security Controls to Patch
- Disseminating & maximizing Intelligence
- Disrupting Attacker infrastructure

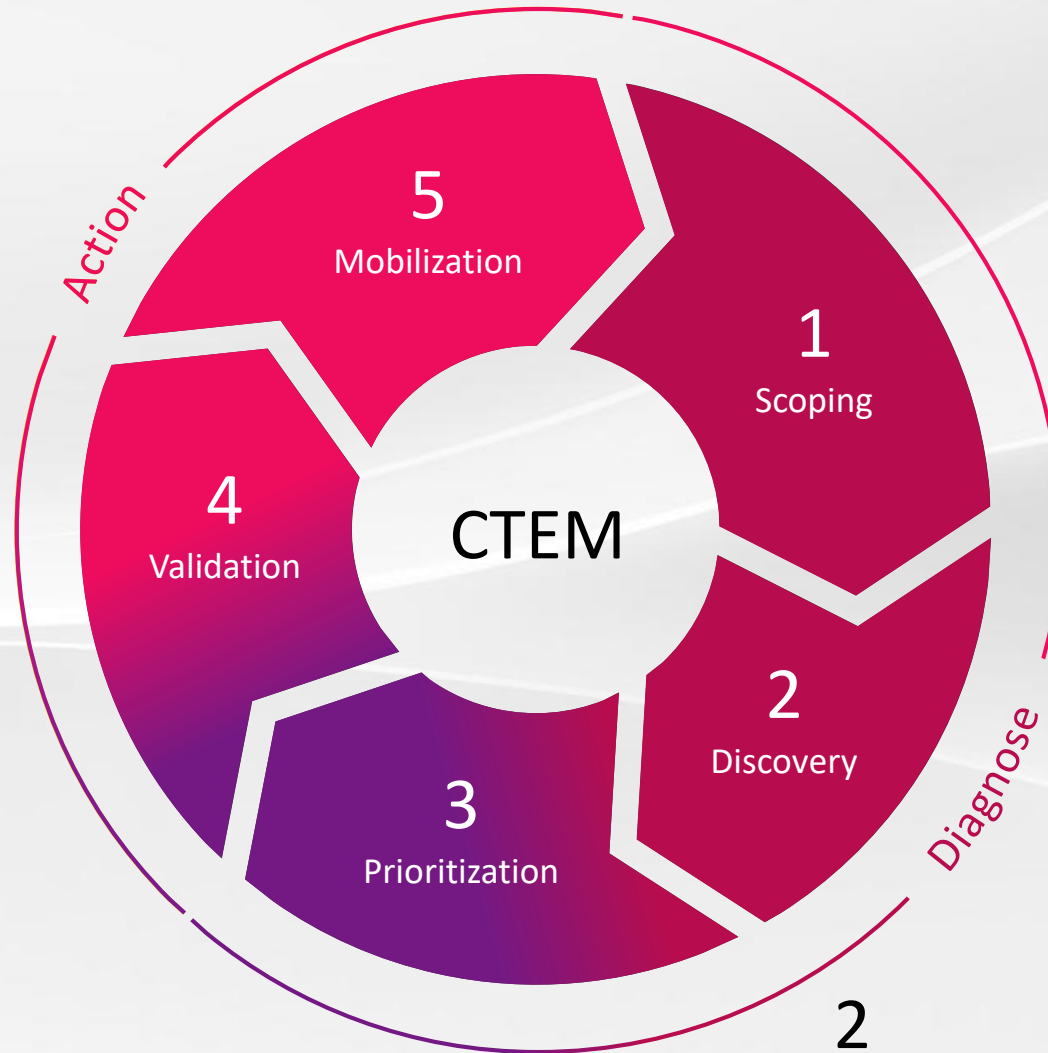
Safe Remediation

Exposure Management

Creating Teams' Trust and Confidence

3

Safe Remediation



1

Threat Intelligence

2

Exposure Prioritization

Pollfrage #3



In the AI Era – It is all about the time to remediate

Organizations are trying to prioritize and pray to meet the SLA within days to weeks

WEEKS

Detection

Prioritization

Validation

Mobilization

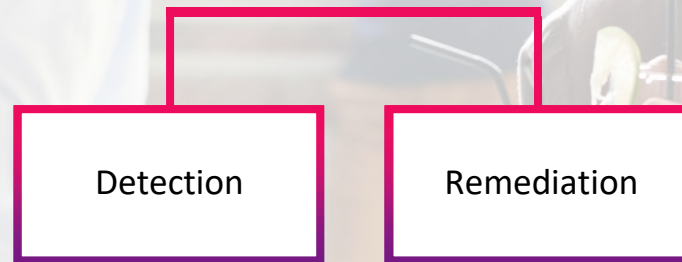
Remediation

In the AI Era – It is all about the time to remediate

With Check Point Exposure Management:

Intelligence based, contextualized **prioritization** with active **safe remediation** - shortening SLA to hours

HOURS





EXPOSURE MANAGEMENT

Thank You